

Cluster Muster - Jericho



Crystal Trumpeters



Jericho Drive In Theatre



Heritage



Redbank Park- What a Gem?





...and Pet Friendly!!!

Lake Dunn Sculpture Trail



Local Humour







JERICH0



JERICH0
KANGAROO
VIDEO

50

Tired Signage







CRYSTAL TRUMPETERS

BECAUSE JERICHO, QUEENSLAND IS BUILT ON THE JORDAN RIVER SOUTH OF THE LAKE GALILEE, WE DECIDED TO TELL THE STORY OF THE ORIGINAL JERICHO. (JOSHUA 6)

THE ISRAELITES CAME, THEY MARCHED ONCE A DAY FOR 6 DAYS AND 7 TIMES THE NEXT DAY. THEN THEY BLEW THEIR TRUMPETS AND MADE A LOT OF NOISE SO THE WALLS WOULD FALL DOWN AND THEY COULD ENTER. (JOSHUA 18 - 22)

TO UNDERSTAND WHY A BUNCH OF DESERT NOMADS EXPECTED THESE TACTICS TO WORK AGAINST A FORTIFIED CITY WE HAVE TO GO BACK 40 YEARS BEFORE IT HAPPENED. THIS IS TOLD IN THE OUTER CIRCLE OF ROCKS. (EXODUS - JOSHUA)

1. EGYPTIAN PILLARS — PASSOVER
2. BRICK PATH — SLAVERY IN EGYPT
3. PARTING OF THE RED SEA
4. TRICKLING FOUNTAIN — MOSES STRUCK THE ROCK
5. 10 COMMANDMENTS
6. STEPPING STONE PATH — MANNA
7. FEAST OF QUAIL
8. FRUIT SYMBOLS — MOSES SIGHTS THE PROMISED LAND
9. ENTRANCE STEPS — CROSSING OF THE JORDAN RIVER
10. ONCE A DAY FOR SIX (6) DAYS
11. JOSHUA CHAPTER 6: VERSE 20
12. RAINBOW — THE PROMISED LAND



DESIGNED BY
PEGGY WESTMORELAND

CRYSTALS DESIGNED BY
GEORGE CAIN

CONSTRUCTION DIRECTED BY
ALVIN BONHAM

CONSTRUCTED BY
JERICHO RESIDENTS



Fading Murals



Empty Shops or Unused Workspace?



The Pub's Future???





FIRST IMPRESSIONS OF THE HOST COMMUNITY

1. As you drove towards the Host Community, what do you think of the messages from 20 kms out preparing you for what the town offers? Did you feel excitement?

2. How favourable an impression of the Host Community does the town's entrance statements provide?

1 2 3 4 5 6 7 8 9 10
NEEDS URGENT SATISFACTORY EXCELLENT

3. After taking a five-minute drive through the Host Community without stopping, what was your first impressions?

4. Rate and comment on the overall appearance of the mainstreet/CBD.

1 2 3 4 5 6 7 8 9 10
NEEDS URGENT SATISFACTORY EXCELLENT

What did you like most?

Rate and comment on the window displays in the mainstreet /CBD .

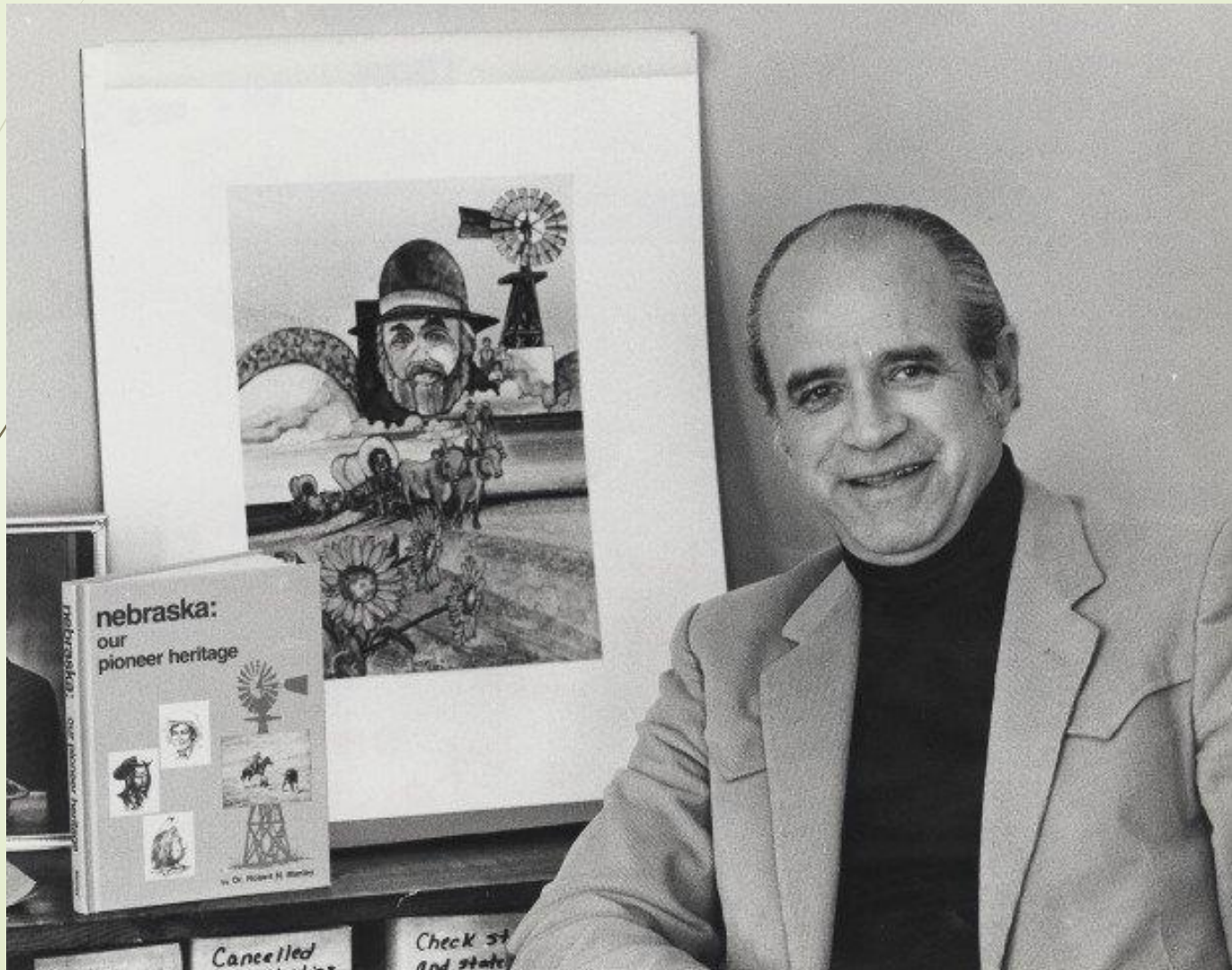
1 2 3 4 5 6 7 8 9 10
NEEDS URGENT SATISFACTORY EXCELLENT



The Community Builders Program

A grassroots leadership program that seeks to support local community builders within a defined cluster of communities to better understand and build their local and regional community and economy.

Professor Robert Manley





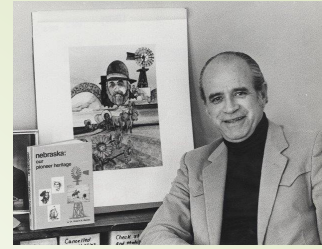
Prof Manley's Observations

- ➡ The key to economic success in rural communities is tied directly to investment in community leadership
- ➡ While agriculture is, and will remain an important part of Nebraska's economy, it no longer holds life and death power over a community's economy

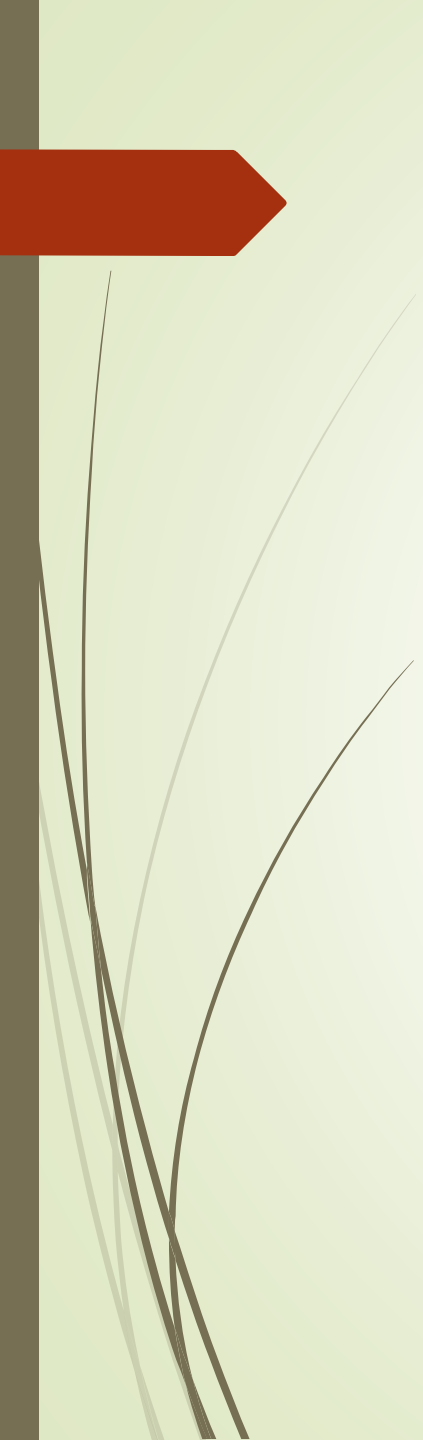
Prof Manley's Observations

- There are two types of leadership exist in every community - formal identified leaders who usually represent a constituency and have position; and community 'mover and shakers' - community builders who usually work from passion rather than position
- There is a need to bring together community residents who are excited about making things happen in their community
- The importance of community cooperation, of nearby communities beginning to interact, discover each other and work together to achieve social and economic goals

Prof Robert Manley



'It isn't enough for a town to have good leadership. Communities also must have people - Community Builders - who vigorously encourage and support a wide range of activities which benefit the community. These builders aren't self-serving. They're interested in improving and perpetuating their communities. Find a community with both leaders and builders and you'll find a community that works'

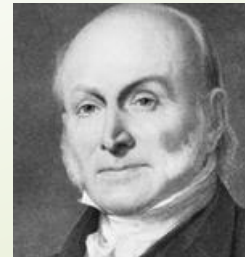


What is the
recipe for being a
strong, resilient
and caring
community?

1. Continually invest in proactive and shared local leadership

'If your actions inspire others to dream more, learn more and become more, you are a leader.'

-John Quincy Adams





2. Cultivate a positive and proactive mindset

'You can't move your town to a different location. You can move your town's attitude in a different direction'

-Heartland Center for Leadership Development, USA

3. Practice healthy community building behaviours

'The future of every community lies in capturing the passion, imagination, and resources of its people'.

-Ernesto Sirolli





4. Impliment strong economic development practices

C.A.R.E. Business Strategy:

C-REATION

A-TTRACTION

R-ETENTION

E-XPANSION



Key Community Building Blocks

1. Proactive and Shared
Local Leadership
2. Positive Mindset
3. Healthy Community
Building Behaviours
4. Town WOW Factor
5. Strong Economic
Development Practices

Roy Powell



'Nowadays towns are really not so different from businesses, they need to keep recreating themselves. Not so many years ago country towns were subject to general trends. They would all do well or all do badly. The picture is now very uneven. The successful towns are likely to be driven by people who are passionate and creative, who see an opportunity and go for it. You need communities with a bit of get up and go spirit. Some have it, some don't.'



Heartland Center for Leadership Development, USA

'Conventional wisdom suggests that for a small town to survive it needs to be near a major highway, have significant natural resources in the region, be close to a larger city or have some other "characteristic or circumstance" working in its favour. Yet in reality, leadership is proving to be more important than location and attitude is more important than community size'



Town WOW Factor

"You never get a second chance to make a good first impression!"

- Will Rogers





Apple town is the ugliest

DONNYBROOK is one of the ugliest towns in Australia according to an international community development expert, and Dardanup doesn't rate much better.

Mr Peter Kenyon last week gave Balingup, Bridgetown, Collie and Manjimup full points for community initiative and effort.

But Donnybrook and Dardanup got the thumbs down.

Mr Kenyon said Donnybrook was so ugly people just wanted to drive through the town.

Apple town is the ugliest

DONNYBROOK is one of the ugliest towns in Australia according to an international community development expert, and Dardanup doesn't rate much better.

Mr Peter Kenyon

Apple centre needs to shine for visitors

BY CARMELO AMALFI

DONNYBROOK'S apple-shaped street lights are losing their lustre to the hundreds of visitors who shoot through the town without looking back, according to rural development expert Peter Kenyon.

Mr Kenyon, who has been working with WA, Victorian and South African councils finding ways to invigorate their towns, said the main reason people were not stopping was that Donnybrook — like many country towns — was visually unappealing.

First impressions were vital to encouraging longer pitstops and spending.

Mr Kenyon said the residents of Kaniva, near the Victorian-South Australian border, built Australia's most attractive toilet block to get visitors to stop.

Donnybrook-Balingup shire clerk John Attwood initially found Mr Kenyon's assessment a little hard to swallow but said council was taking steps to reverse the growing drive-by trend.

Donnybrook tourist information centre says that last month, an extra 200 people stopped in town compared with the same time last year.

Most of them were searching for apples and apple souvenirs, said centre manager Anne Chapple.

Errol Clay, 85, who has been in business in Donnybrook since 1928, was adamant the Granny



Fruit drive: Shire clerk John Attwood tries the Donnybrook product. PICTURE: JOHN EVANS

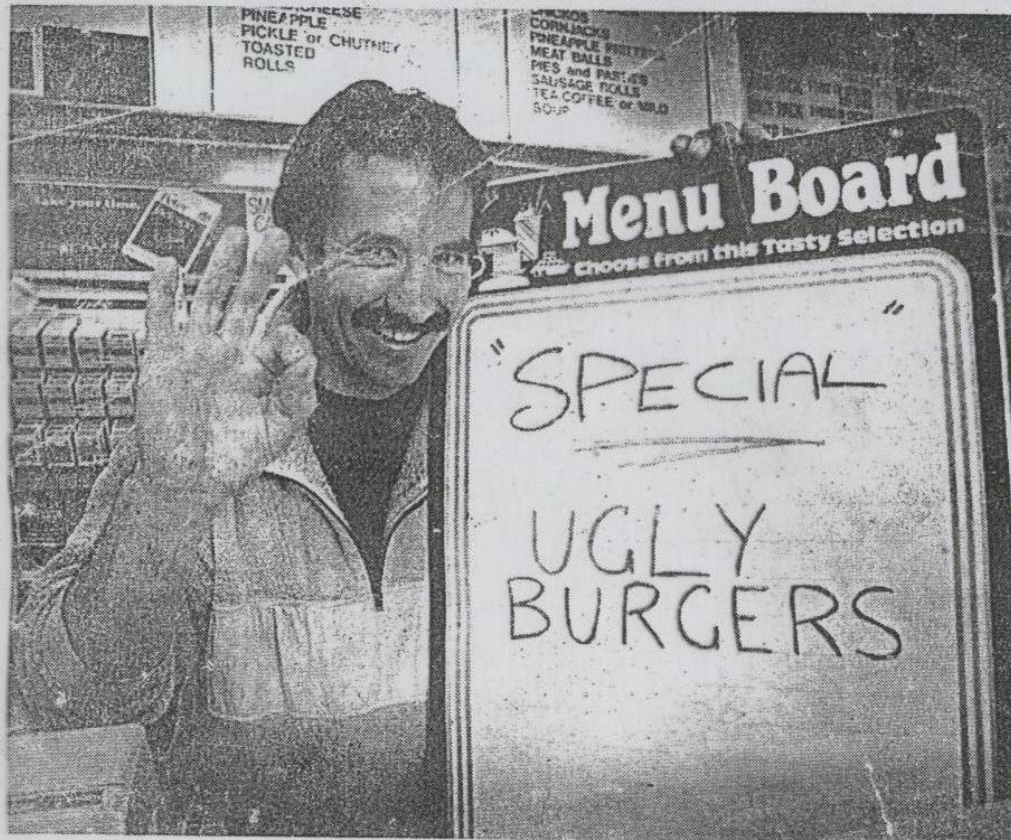
Smith street lights must stay.

"I'll admit they look a little old," she said, pointing to the suspended plastic apples from the old railway station entrance.

"But apples, which represent Donnybrook's fruit and vegetable growing history, are part of our heritage.

"I wouldn't have stayed here so long if I thought Donnybrook was ugly."

DONNYBROOK DIVIDED



AND THE UGLY: Shell service station takeaway proprietor Jack McDonald, is selling 'ugly burgers' to capitalise on the ugly town label. Pictures: PAUL WEBSTER

Label stirs a bit of fun

UGLY

DONNYBROOK'S new 'ugly town' tag has inspired some comical antics among Donnybrook business people.

Shell service station takeaway manager Jack McDonald claims he is the ugliest man in Australia.

"But I do have some stiff competition from the guys working at the recreation centre," he chuckled.

Mr McDonald capitalised on the 'ugly town' label by advertising a special sale on ugly hamburgers last week.

The community aquatic recreation centre is getting lots of mileage out of Donnybrook's 'ugliest town' epithet.

"We think it is fantastic," assistant manager Ron Hartman said.

The recreation centre has launched a program of 'ugly' activities for the 'ugly' people of the 'ugliest town'.

"I don't think it is anything for people to get upset about," Mr Hartman said.

"The beauty here is more in the people than the surroundings," he said.

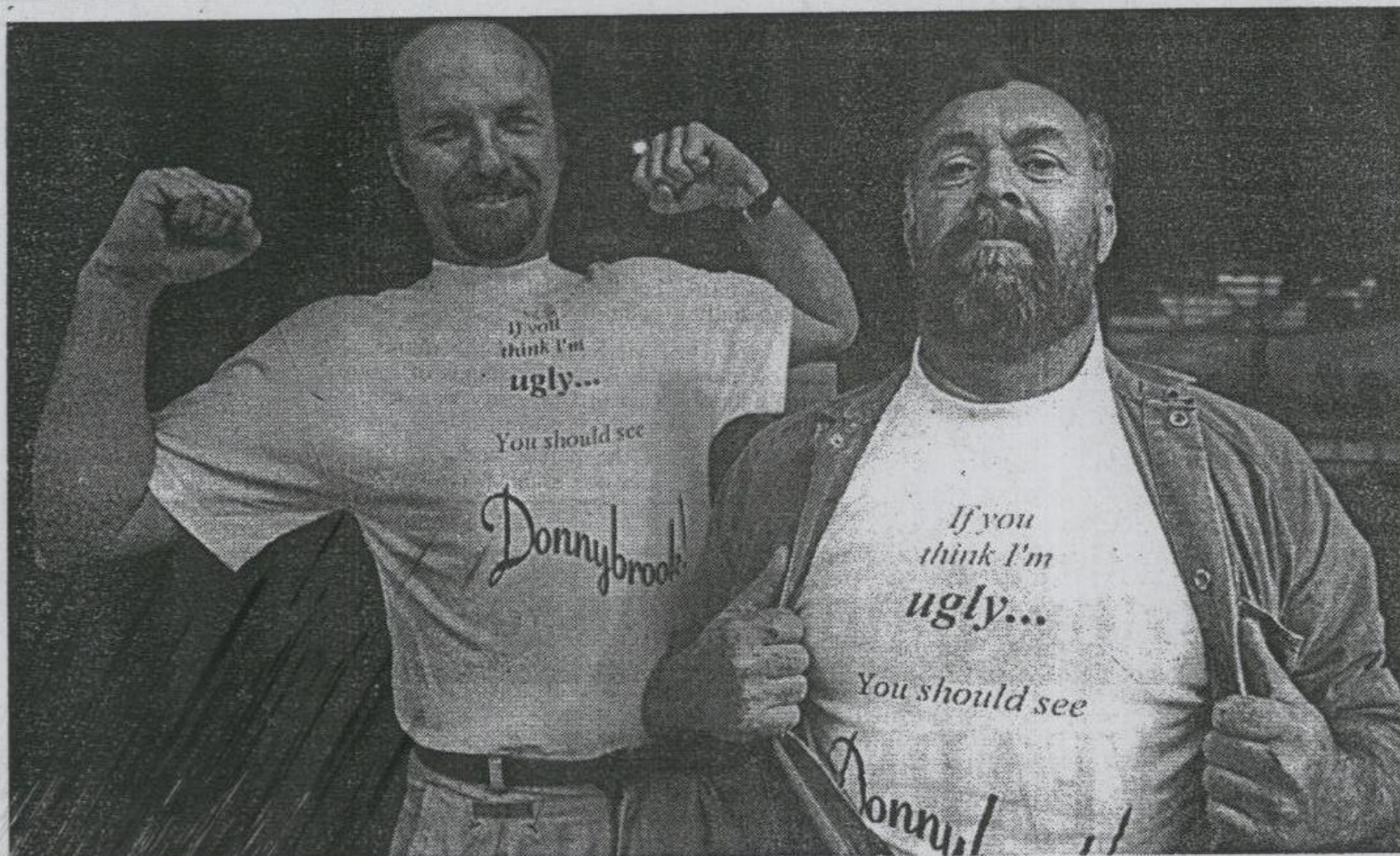
Recreation centre manager Steve Bennett said it didn't matter whether the main street was ugly because Donnybrook boasted the best used aquatic and recreation complex per capita in Australia.

He said the recreation centre project was a community effort and illustrated the community's pride and unity.

"About \$50,000 worth of voluntary labour goes in to this centre each year by local people," he said.

But Mr Bennett too thought Mr Kenyon's point of view had been positive.

"Sometimes we all need a slap in the face, a kick up the bum and a poke in the eye," he said.



IF YOU think these two look ugly, check out some others in Donnybrook tomorrow. Steve Bennett (left) and Roger Flecknell are helping the town celebrate its 'ugliest town' label with an Ugly T-shirt Day tomorrow. The T-shirts will be launched under the green apple lights on the

'Ugly town' Day

main street at 11am. They are the brainchild of Mr Bennet, who manages Donnybrook's Recreation Centre. And town maintenance worker Mr Flecknell says he's proud to

support the community program. There will be an ugliest trader contest and specials on ugly apples and other ugly products all day. More than 100 T-shirts already have

been snapped up by local businesses, leaving only 150 left to sell on the day. Ugly Day coordinator Judy Daniels says profits will fund the production of a 'beautiful T-shirt' to be launched at Telecom's Rally Australia Day this month. Picture: PAUL WEBSTER

Donnybrook - "Brady" Mail
30/8/94

Businesses capitalise on town's 'ugly' tag

DONNYBROOK is gearing up for the town's first official "Ugly Day" on Friday.

The event is the result of criticism of Donnybrook by consultant Peter Kenyon who described the town as being "ugly".

Twenty-seven local businesses have agreed to support the day, five have refused, and six are yet to decide.

The businesses are planning to offer "ugly" specials such as "ugly" oil, "ugly" apples, "ugly" stationery, and "ugly" meat displays.

T-Shirts featuring the slogan "if you think I'm ugly, you should see Donnybrook" will be on sale at the Donnybrook-Balingup Tourist Information Centre, Donnybrook Mechanical Services, the Fruit Barn and the Donnybrook Recreation Centre.

One of those to support the sale of T-shirts is Rec. Centre manager Steve Bennett, who said the town should capitalise on being called ugly.

"I think being called ugly is positive for the town, as it has brought everyone together," Mr Bennett said.

"I think most people don't think Donnybrook is particularly ugly but most people do believe the town could do with some work.

"We're certainly getting a lot of publicity from being called ugly, and that is uniting the town in a common cause."

Mr Bennett said the idea of being considered ugly is "a short term thing, but the energy that being called ugly has created will go on a more positive cause".

"People from outside Donnybrook are commenting on this. It is the most publicity the town has received," he said.

"People have heard about us in Perth, Denmark, Collie and Harvey, and they have commented on it.

"Word has got around."



UGLY TO A 'T': Chamber of Commerce vice president Craig Clark and local businessman John Sheehan display a T-shirt which will be for sale on Friday's "Ugly Day".

Mr Bennett said he believed Donnybrook residents had come to laugh at the situation, "with their tongue in their cheek".

Proceeds from the sale of T-shirts on Friday would go towards providing T-Shirts with a more positive slogan later.

Council gives support

DONNYBROOK'S Mainstreet project has received the Donnybrook-Balingup Shire Council's support with the provision

of \$5,000, in kind.

At the June meeting, the council agreed to provide office space and administrative support to Mainstreet over a two year period to assist the community.

Mainstreet chairperson Beryl Comber said the committee was appreciative of the support.

Mrs Comber said the idea to adopt the Mainstreet project came from the community planning day held last November.

Since then plans had been drawn up by Brookhampton architect Bevan Knott, which had been presented to several community groups for their consideration.

The plans propose a number of suggestions for the town, including a proposal to formalise a town square which will include Ayers Gardens, and to make greater use of the closeness of the Preston River to the businesses of town.

New look is sought

A NEW look for Donnybrook's main street.

That is the Donnybrook Chamber of Commerce's plans for the South Western Highway in the town.

The Chamber's inaugural president Christine Huts said owners of buildings in the main street and business representatives in the Chamber have accepted the plans for change.

"It's a progressive and workable plan which is gaining support," Mrs Huts said.

Architect Bevan Knott, who drew up the plans, said the concept was to bring people back into Donnybrook to shop.

"What we hope to do is make Donnybrook a far nicer place to shop," he said.

The plan includes widening the footpath on the Eastern side of the South Western Highway, to encourage "commercial and social use".

Mr Knott said this would allow the footpath to be used for displays, as a social meeting area and for sitting.

"We hope widening the footpath

will encourage people to put back the verandahs that were taken down in the mid-60s, and bring buildings in the town back to their original architectural style," he said.

"At the same time as widening the footpath, we could put electricity supplies underground and plant suitable trees.

"Street furniture such as tables and chairs could be incorporated."

The plans also allow for a service road between the rear of shops which front the South Western Highway and the Preston River.

Mr Knott said a service road and a walkway, with carpark space, and areas for pedestrian traffic and social activities would add to the use of the Preston River.

"Another very important thing is to promote the idea of a village square and look at re-developing the area in front of the Railway Station," Mr Knott said.

Mr Knott said the plan incorporated the carpark in front of the Donnybrook-Balingup Tourist Information Centre and Ayres Gardens into a town square, which could also incorporate the historic

former station master's house.

He said the plan also included putting shelters on the Southern side of the proposed square for people using public transport and school buses.

"In the square, one possibility is to put a rotunda for bands and concerts," he said.

Mr Knott said at this stage there were no plans to have a similar paint scheme for all the properties fronting the South Western Highway, but some cohesion could be established by the use of similar street furniture, light fittings and trees.

"From there, we think people may wish to develop similar colour schemes," he said.

Mr Knott said there was also no plans for a bypass route for heavy vehicles but plans were being made to promote a lower speed for traffic through town.

He said a lot of businesses in the town rely on passing traffic for income.

Mrs Huts said the plans are to be discussed with a number of community groups in town to allow for full community consultation.

Chamber maintains Mainstreet push

Proposal catches eye of paint company

DONNYBROOK Chamber of Commerce is keeping the Mainstreet project firmly on the agenda for the coming year.

Chamber president Peter Shervington said the proposal is a major issue for the Chamber.

He is keen to hear from anyone in the community with comments on a suggested plan to revitalise the Central Business District of the town.

The plan, yet to be finalised, includes:

- widening the footpath to encourage "commercial and social use";

- planting suitable trees; and

- encouraging street furniture.

Also suggested is a scheme to

provide a service road between the rear of shops which front the South Western Highway and the Preston River.

Another section of the plan proposes a village square, including redevelopment of the area in front of the Donnybrook Railway Station and surrounds.

The proposed plan has already attracted interest.

A report on the plan published on the front page of the *Donnybrook-Bridgetown Mail*, March 14, was seen by a major paint company representative.

After contacting the *Mail's* Donnybrook office, the company sent in a proposal to the Chamber of Com-

merce with a proposal to become involved if the Chamber decided to suggest a common paint scheme for businesses in the town.

Mr Shervington said the proposal had been forwarded to the Chamber's image and design committee for consideration.

"It's very early days yet," he said.

Mr Shervington said also on the agenda at last Monday's Chamber of Commerce meeting was discussion on encouraging membership to the Chamber.

The Chamber meets on the first Monday of each month at the Donnybrook Recreation Centre.

The next meeting will be held on Monday, May 1 at 7.45pm.

Funding bonus will allow street revamp

DONNYBROOK is the latest regional centre to receive Government support to help revitalise its business district.

Last Friday, local MLA Dr Hilda Turnbull presented a cheque for \$30,000 to the Donnybrook Mainstreet Committee to help pay up to half the cost of employing a project officer for a year.

Regional Development Minister Hendy Cowan said the funds were provided through Project Mainstreet, co-ordinated by the Department of Commerce and Trade.

"Donnybrook aims to increase economic activity in the town cen-

tre by upgrading the area's appearance, developing business skills and attracting new businesses and customers," he said.

"The project officer will co-ordinate streetscaping enhancement, organise promotional activities, help arrange retail and service training for local business managers and staff.

These activities will require additional funding support from local business and the Shire.

"The Government is pleased to support this initiative which has strong support from the local Shire, the Chamber of Commerce, and the business community generally, and

from the South West Development Commission.

Mr Cowan said Project Mainstreet, which commenced only two years ago, was already providing its worth.

"Donnybrook is the tenth town to win approval for Project Mainstreet funding and I'm sure it will benefit immensely," he said.

A survey of four town centres which have had funding for two years has shown impressive results, including 50 new business and 90 new jobs in areas covered by Mainstreet projects.



Memories of Bunbury



Ugly duckling Donnybrook fights back

A TOWN which was dubbed one of the ugliest in Australia, is changing its image.

The central business district of Donnybrook in the South West will be transformed under a Mainstreet project.

A town square will be created, the main street will become more pedestrian friendly and the Preston River foreshore will link in more with the shopping area.

Donnybrook is famous for its apples but it gained national notoriety last year when a community development consultant reported it ranked as one of Australia's ugliest towns.

The first stage of the beautification will be a town square between the old railway station and South Western Highway, which is the town's main street.

Architect Bevan Knott said the square would feature a rotunda, children's play area and flags of the nationalities associated with the town's history — Aboriginal, Irish, English and Italian.

"It will be a town square that really represents the people," Mr Knott said.

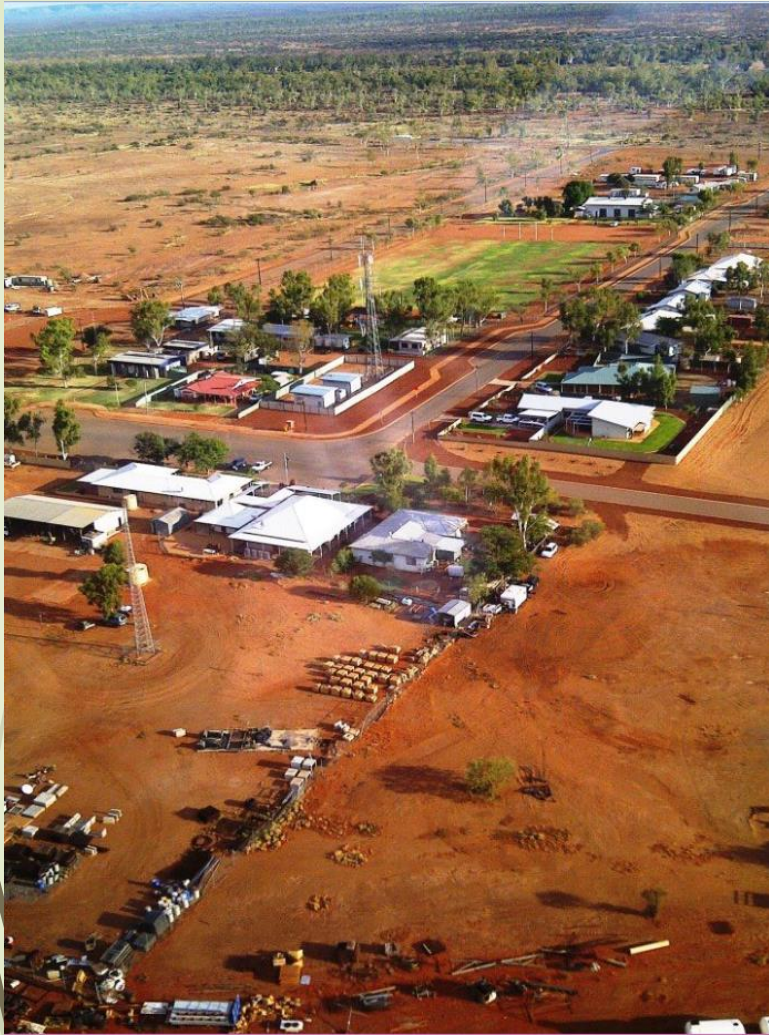
The national flags are also the basis for a new colour scheme suggested for shops fronting the highway.



Four Simple Small Town Truisms!!

- 'You don't get a second chance at a first impressions!'
- There needs to be "WOW" factor.'
- 'You need to be more than a dot on the map.'
- 'The state of the main street is a reflection of the pride and confidence of a community.'





Gascoyne Junction, WA





Lesson 1.

Have fresh
eyes!

*'The hardest thing
to see is what is
in front of your
eyes'*

-Johann Wolfgang von
Goethe



**CARAVAN
PARK**

ROADHOUSE Products

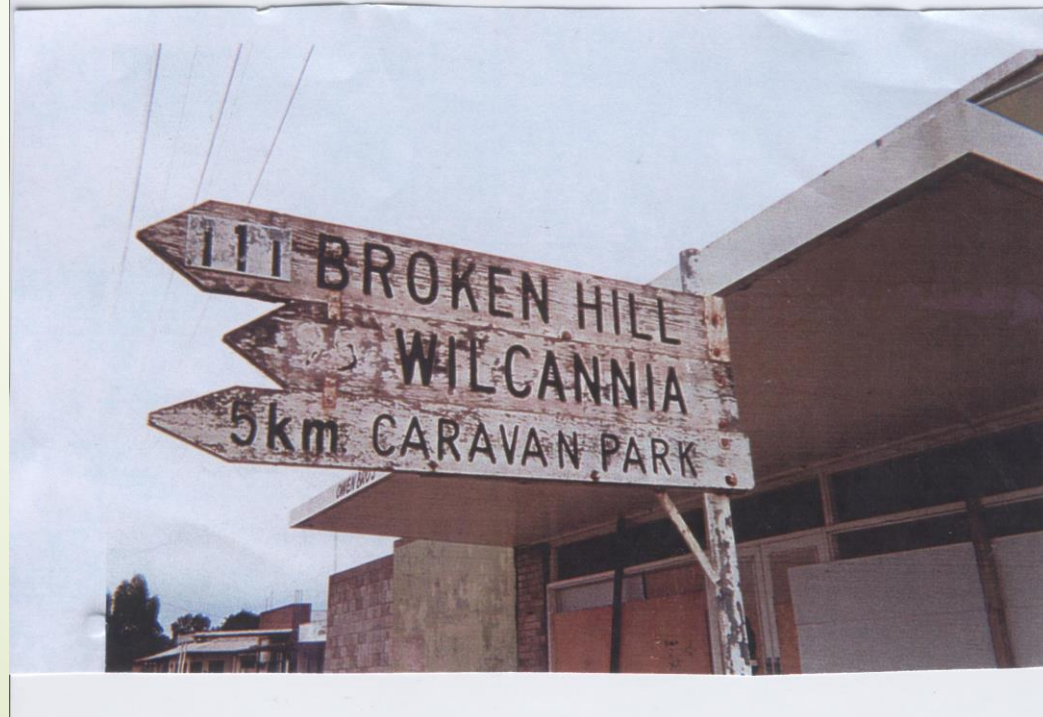


Best rough town on let ..

ADAMS 4/2003















BRANXTON LIONS CLUB



**WELCOMES
CAREFUL DRIVERS**

**We have
two cemeteries
no hospital**



**MEETS AT
GOLF CLUB
BRANXTON
10th & 11th TUESDAY 7th 10th**

WELCOME TO DORRIGO

POPULATION
1192

ALTITUDE
762 METRES

2008 NSW TIDY TOWN WINNER

1983 - 2ND PLACE CATEGORY B
1983 - BEST RAINFOREST AREA

ROTARY MEETS EVERY
TUESDAY AT 6-30 P.M.

1984 - CAT. B FOR BEST COMMUNITY SERVICES
• ORGANIZATIONS PROGRAM

1985 - CAT. B
• NATIVE BUSHLAND - DANGAR FALLS

1986 - CAT. B 1ST FOR A TIDY TOWN



Deans Marsh



DOGS ON LEASH

at all times in Township area



Lesson 2.

Focus on people
and streetlife,
not cars!

*'Design for
people, and you
will attract
people.
Design for
vehicles you will
attract vehicles'*

- Margaret River Shire planning
document





Tuscany, Italy



Bassendean, WA



Beechworth Bakery, Victoria



Customers from 8am



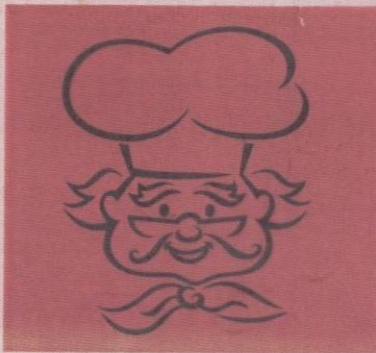


Beechworth Bakery Coffee Voucher

Australia's
Greatest Bakery

C O M P L I M E N T A R Y
ONE VOUCHER PER CUSTOMER PER TRANSACTION ONLY

CS 31001



BEECHWORTH BAKERY
27 CAMP STREET,
BEECHWORTH VICTORIA 3747

C O F F E E S T O P

Your choice of...

Hot chocolate, cappuccino, coffee or tea



BEECHWORTH BAKERY

Lesson 3. Invest in green spaces, trees and flowers...and lots of them!



Kulin, WA



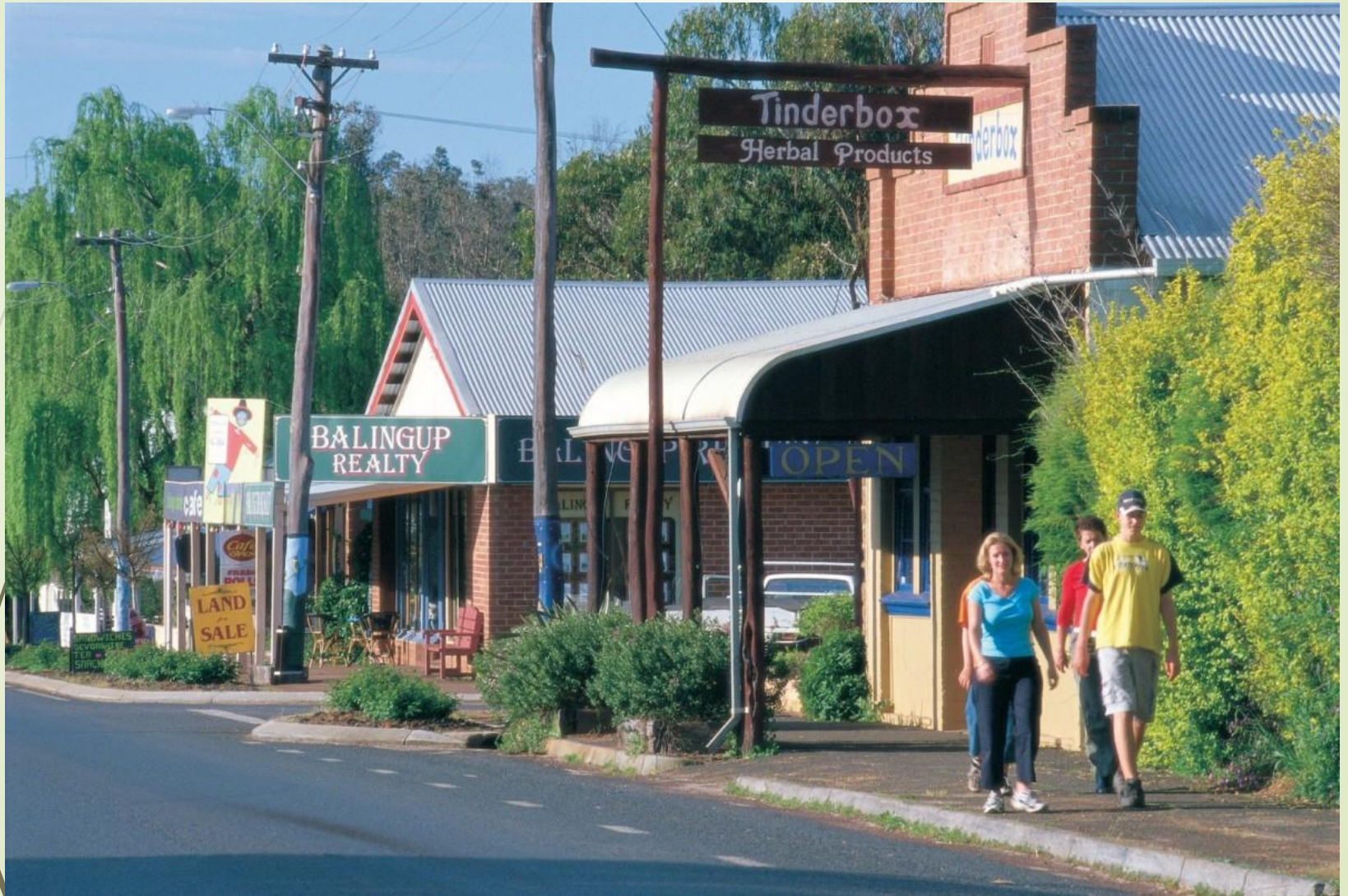
Bathurst, NSW



Tamworth, NSW



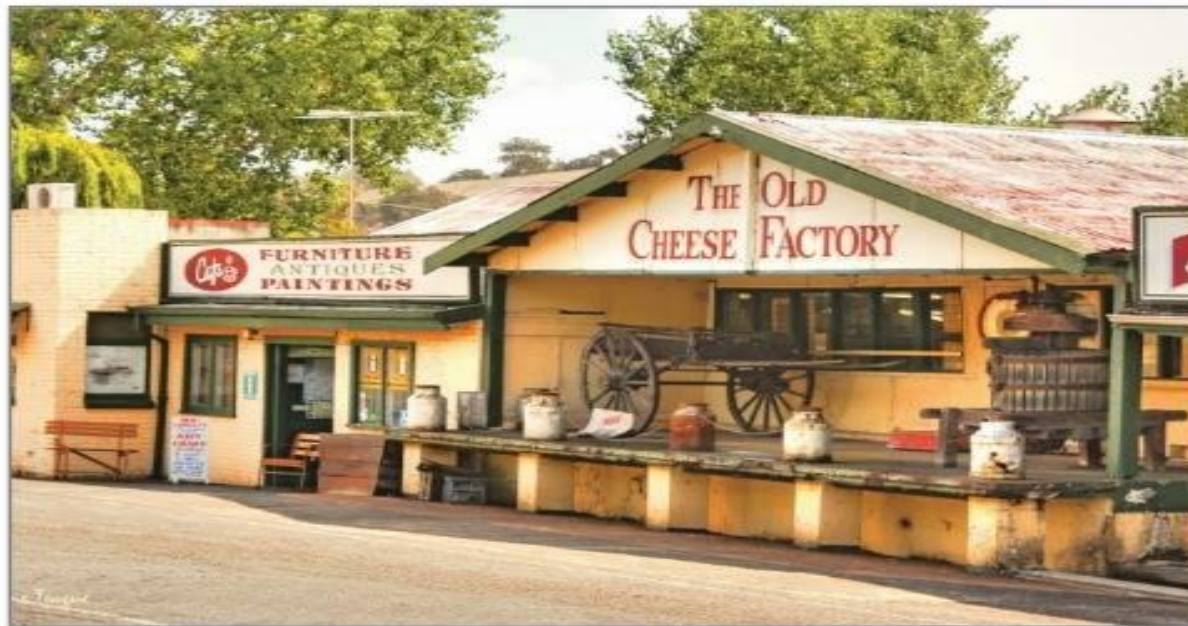








Tinderbox



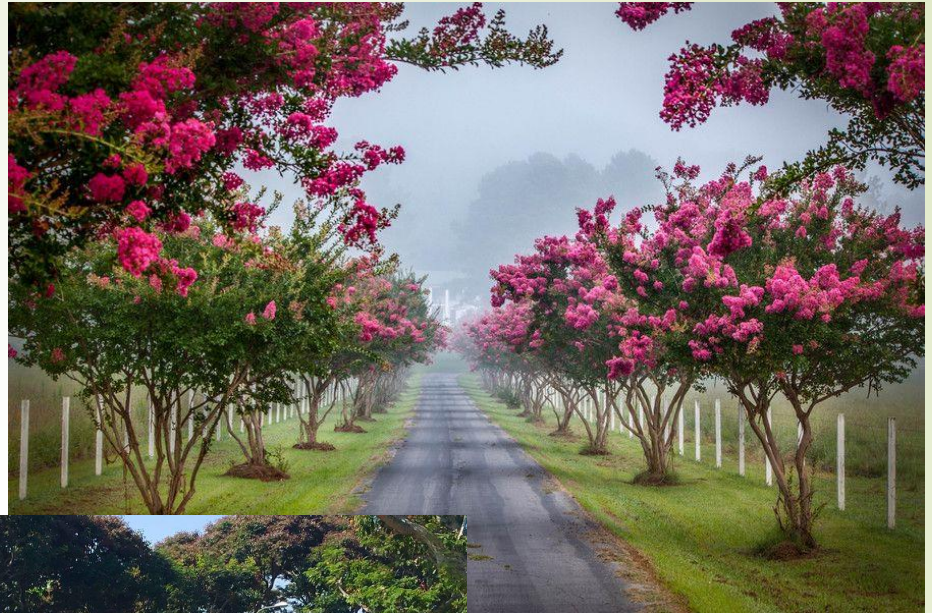
**Old Cheese
Factory**

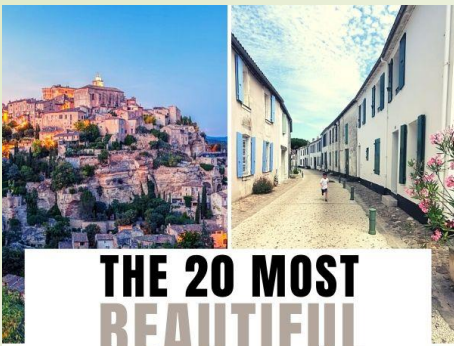
Margaret River



Norseman, WA







**THE 20 MOST
BEAUTIFUL
VILLAGES IN FRANCE**





 Vvoire cité médiévale





Lesson 4.

Engage in
storytelling!

*'Never tell a
story because it
is true, tell it
because it is a
good story'*

-John Mahaffy



Euroa, Victoria



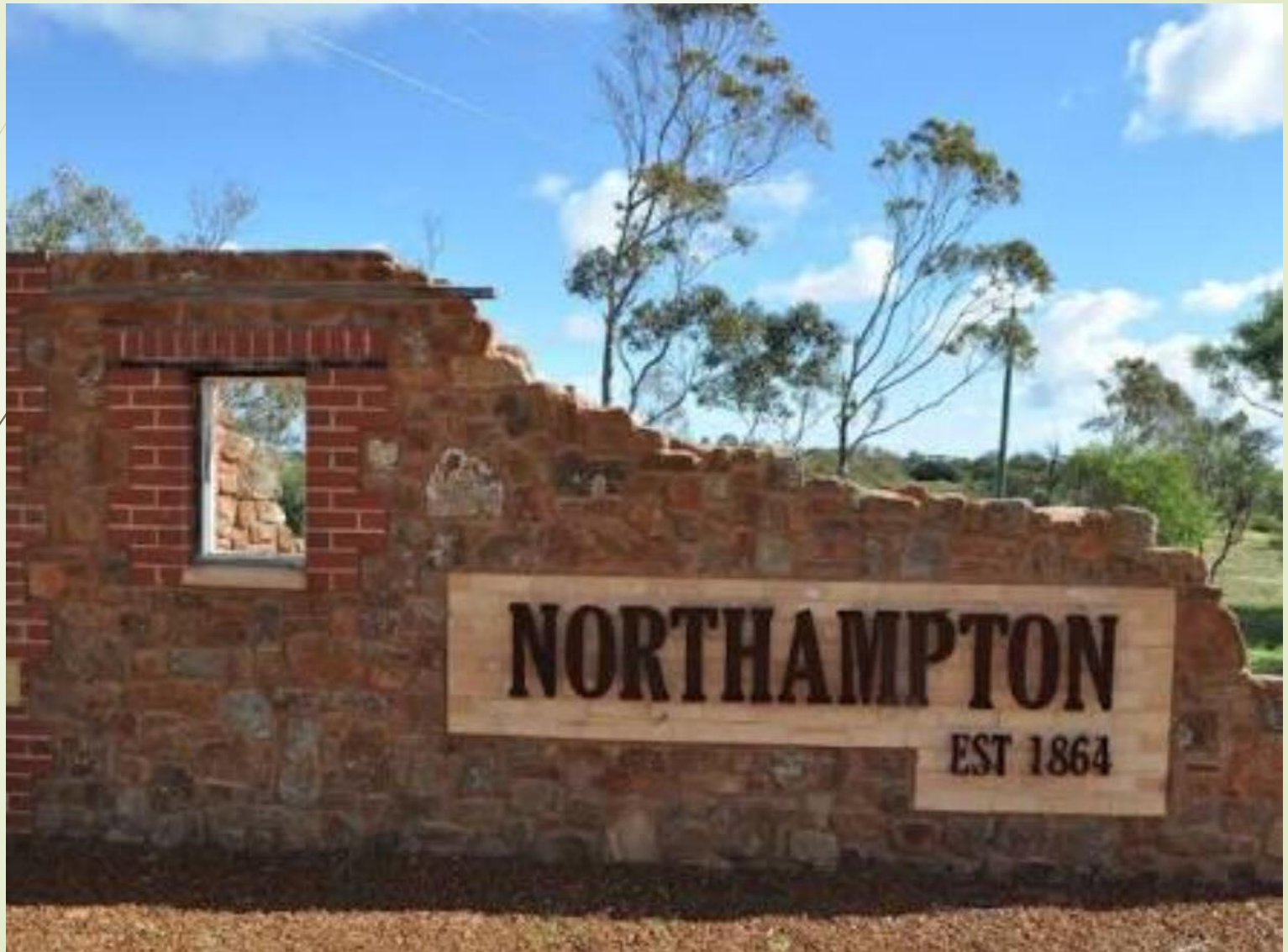
Victoria Cross Memorial Park,



Halls Creek, WA







Northampton pays tribute to footy stars



Northampton pays tribute to footy stars





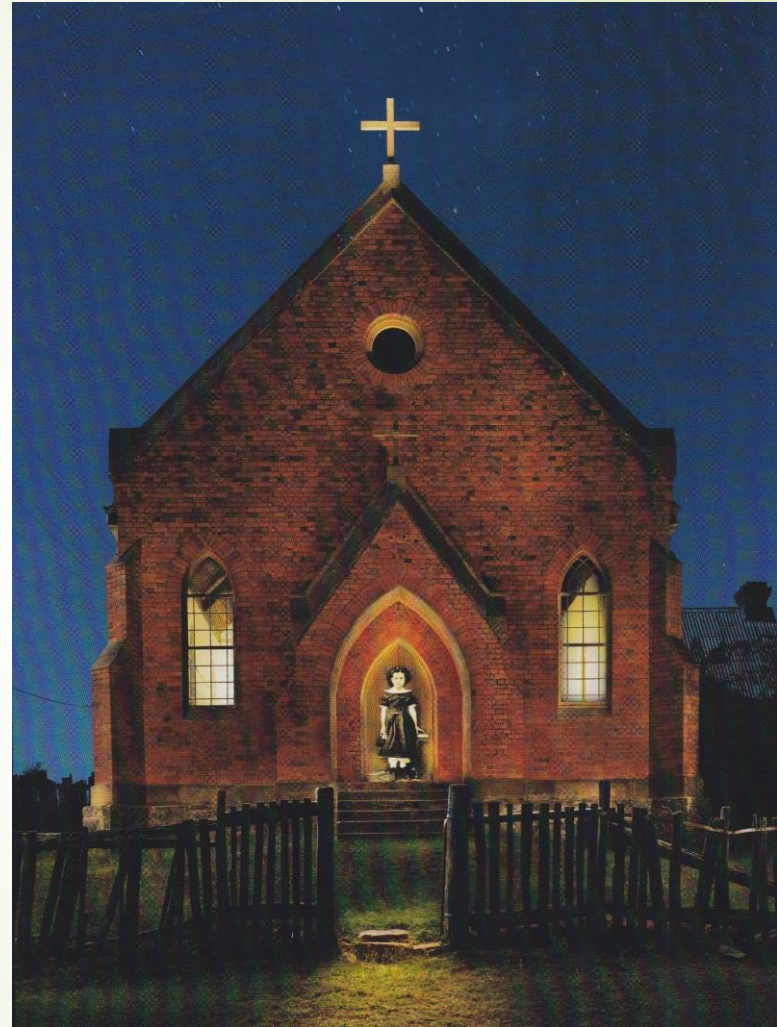
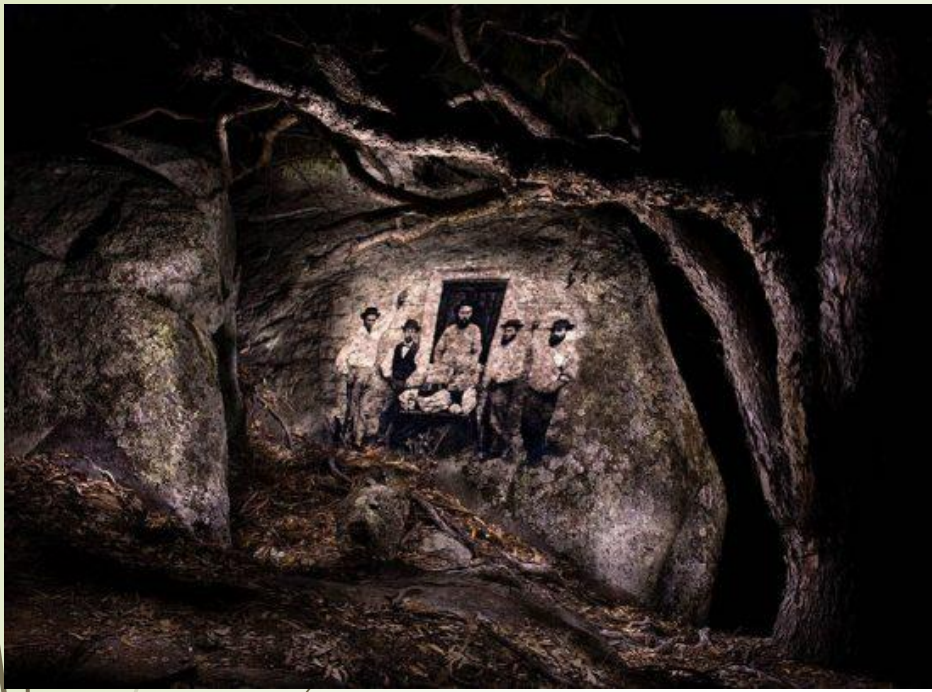




The Light Photography work of Peter Solness as illustrated in the town of Hill End









Art Deco and Coloured Lighting



Lesson 5.

Stir curiosity
through
creativity!





Hundertwasser Toilets in Kawakawa, NZ







Winton, Queensland



The 'Big Footy' in Ungarie, NSW- a tribute to the local Daniher family.



Aims to 'bring some bounce back into the town'.

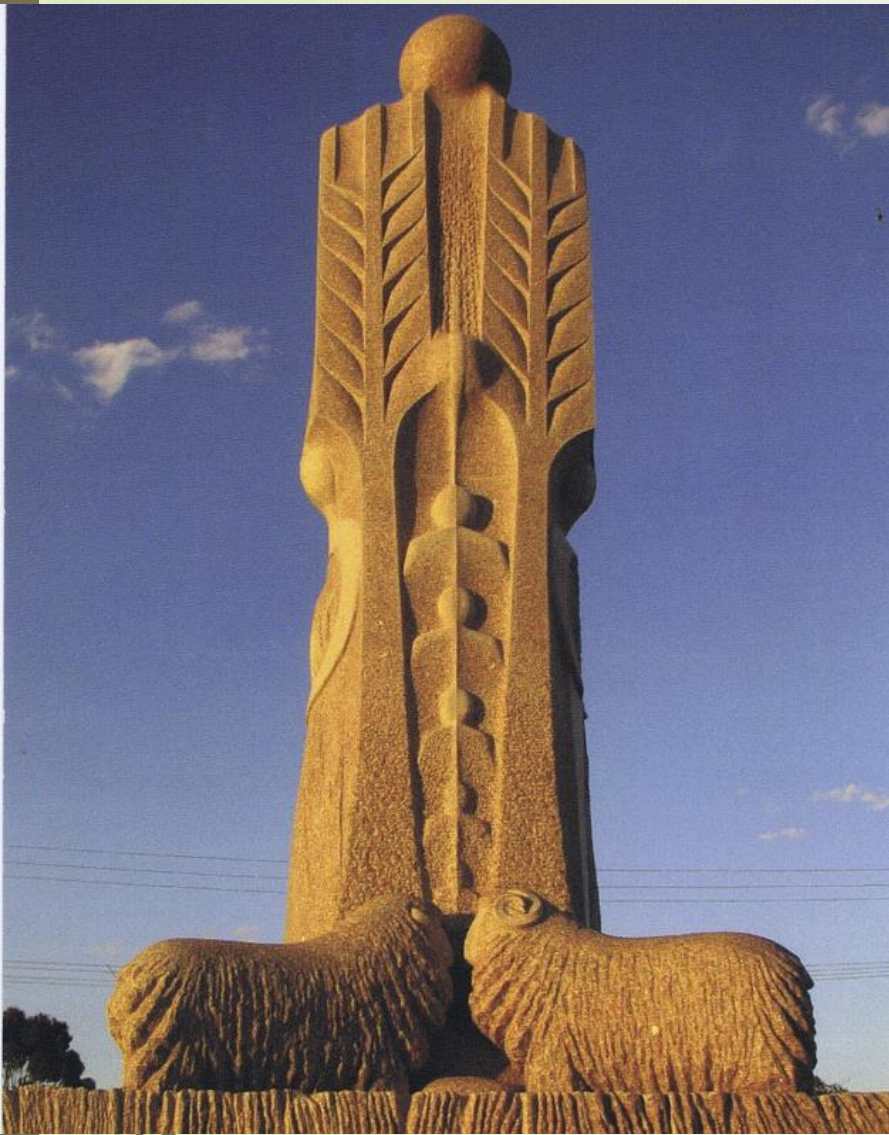
Lake Grace, WA



Welcome to Lake Grace: The banner paying tribute to Nat Fyfe at the local hotel. Picture: Suzanne Reeves

MATHOURA BRA FENCE





The Farmer, Wudinna, SA





Lesson 6.

Don't forget
humour!

*'Laughter is
the sun that
drives winter
from the
human face'*

-Victor Hugo

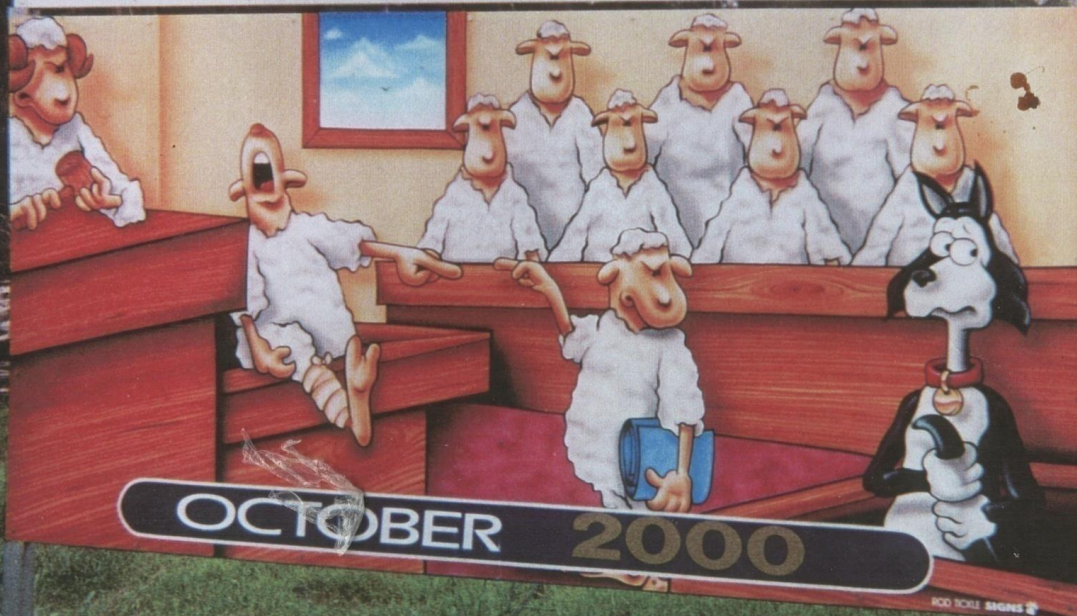






COFFEE IS VITAL
FOR SURVIVAL.
DINOSAURS DIDN'T
HAVE COFFEE
+ LOOK HOW
THAT TURNED
OUT!

BARMER A SHEEP DOG TRIAL



OCTOBER 2000

MOO TICKLE SIGNS



Key Lessons

- Have fresh eyes!
- Focus on people and streetlife, not cars!
- Invest in green spaces, trees and flowers...and have lots of them!
- Engage in storytelling!
- Stir curiosity through creativity!
- Don't forget humour!



TIRAU

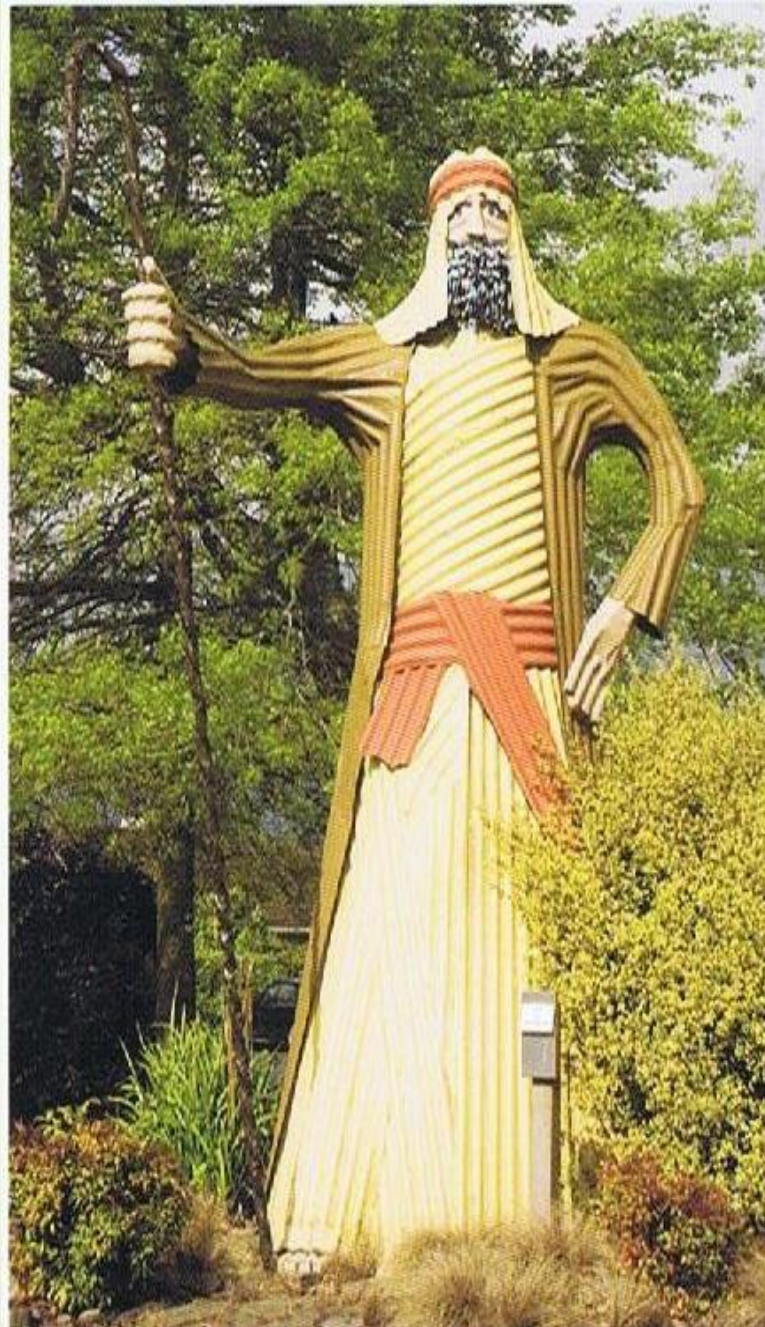
CORRUGATED CAPITAL

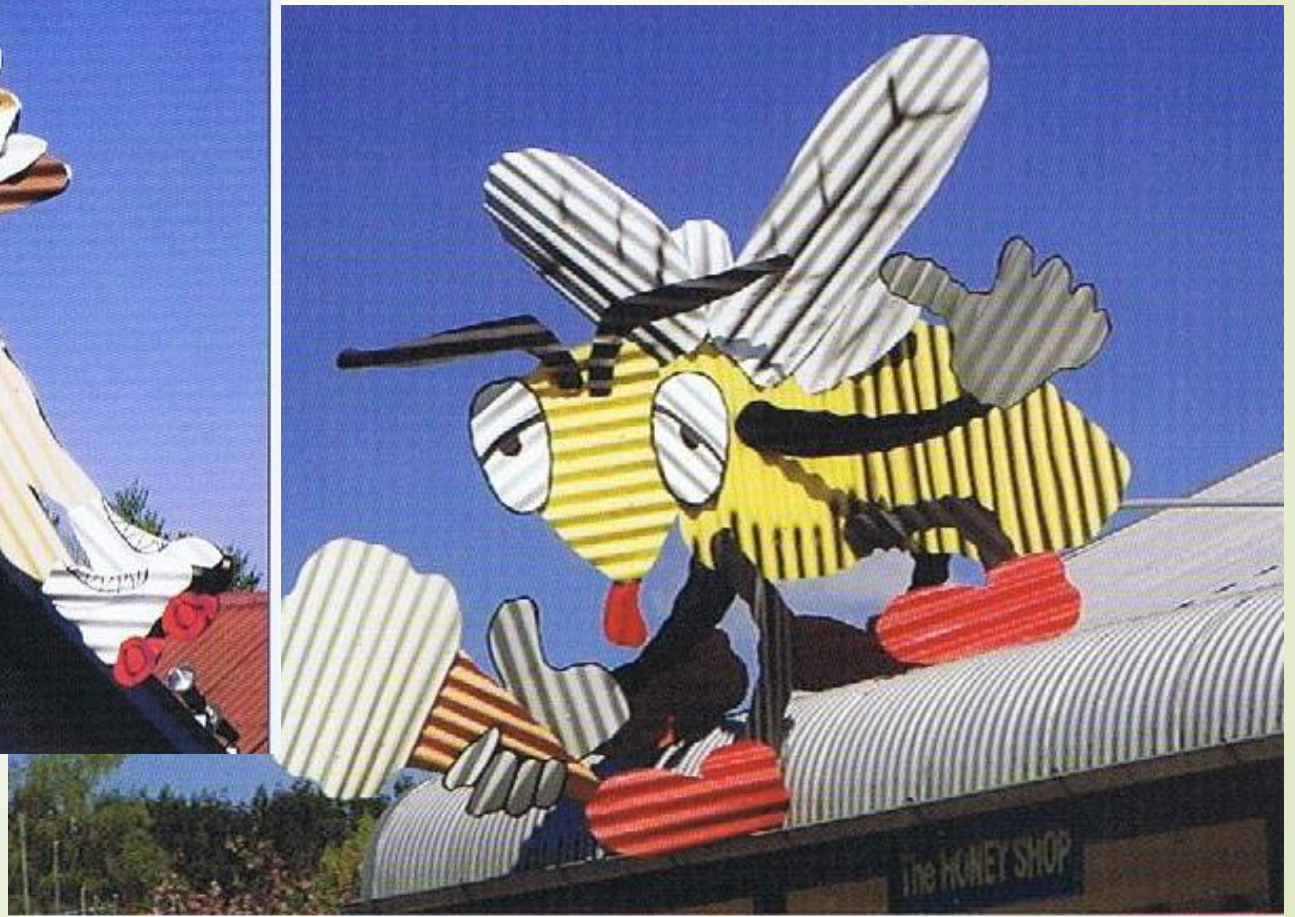
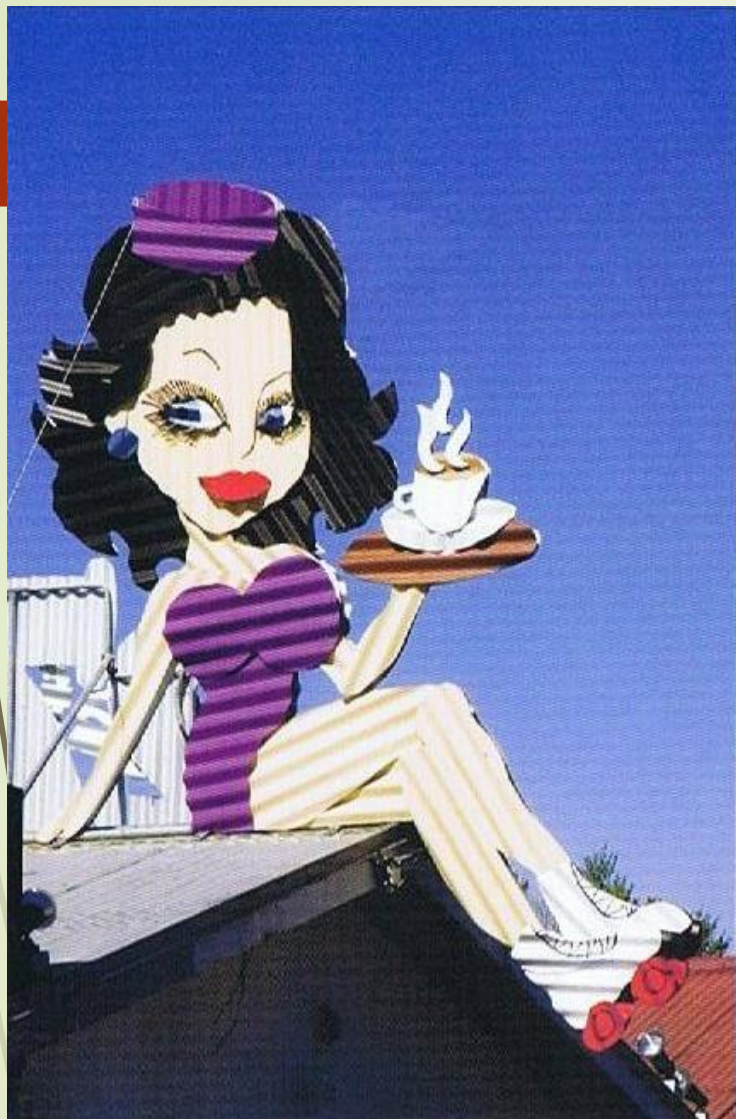




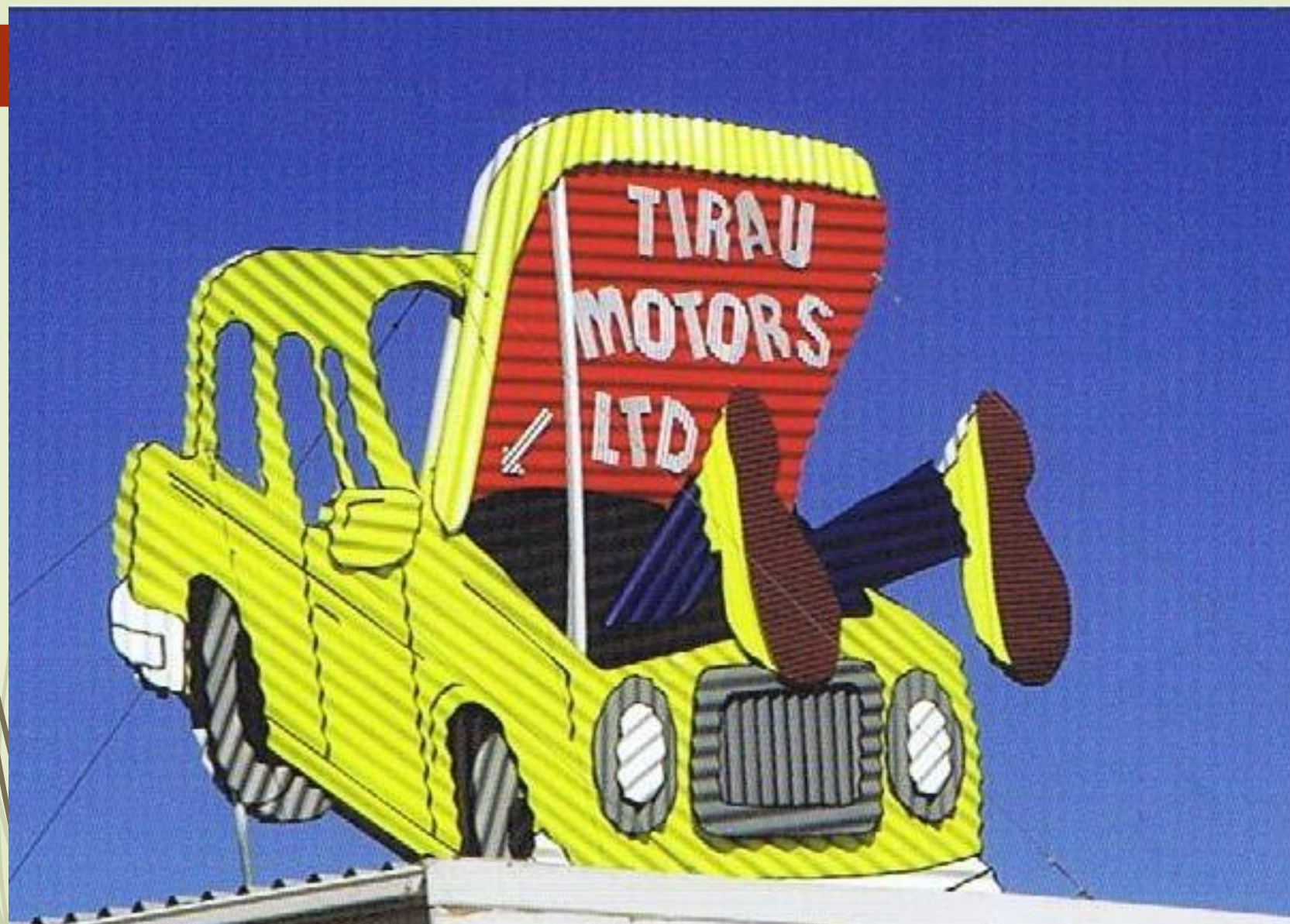






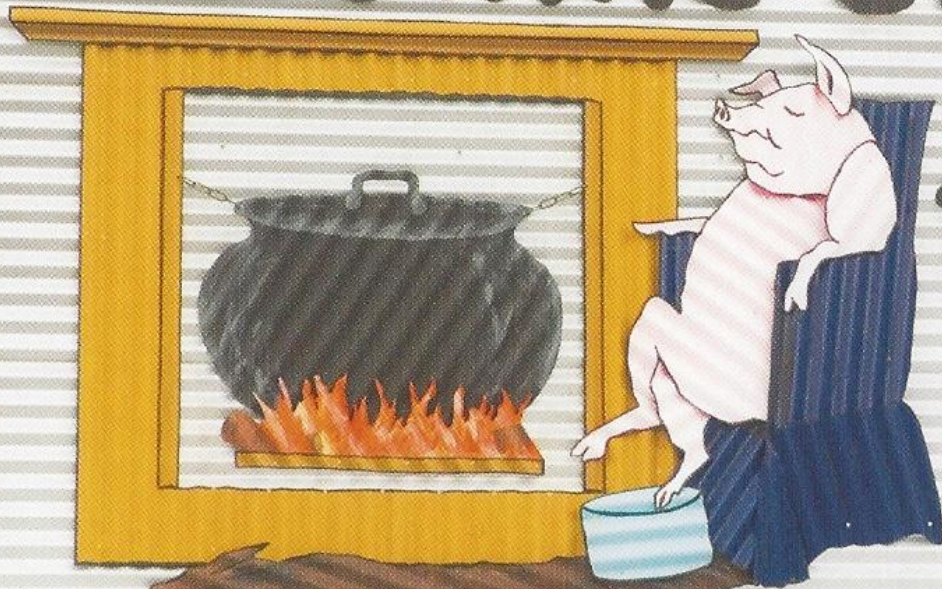








Fine Swine Café



Tirau
NZ





Key Lessons

- Have fresh eyes!
- Focus on people and streetlife, not cars!
- Invest in green spaces, trees and flowers...and have lots of them!
- Engage in storytelling!
- Stir curiosity through creativity!
- Don't forget humour!

Gnowangerup 2018



GNP 360 Co-operative Launch

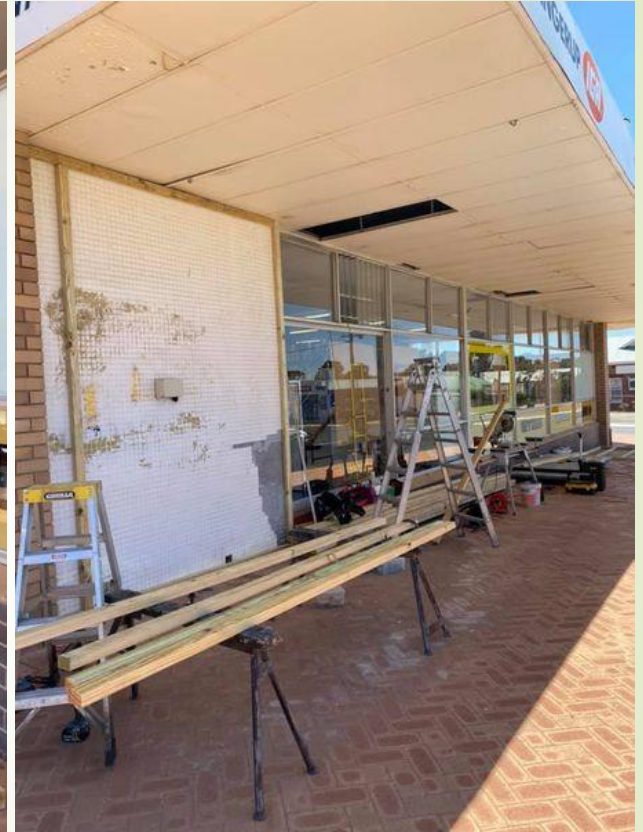




Investing in our future by considering the “Whole Picture”

Vision: “To help build a strong and vibrant atmosphere through incubating, nurturing and supporting sustainable new business and community ventures in Gnowangerup.”

IGA
Before





IGA after

Artwork on IGA



initiated by....

THE HORSEPOWER HIGHWAY

FOLLOW THE TRAIL THROUGH GNOWANGERUP
TO THE STIRLING RANGE NATIONAL PARK



GNP 360°

The Horsepower Highway is a trail....

- Their X-factor—the Stirling Range National Park
- LOCAL stories, LOCAL history and their UNIQUE 'thing'
- Initial development & funding came entirely by individuals & businesses, within Gnowangerup
- Wider community groups & tourism bodies became interested & the trail has gained momentum
- Now the Winner of 2 State community awards, and 5 National Art awards
- March 2023, WINNER "BEST OF THE BEST" in the Australian Street Art Awards





Snowy Mad Max & Deisel....the 'fun' guys



*Women...
the backbone
of a rural
community*









13
Im



welding crew Source: Mark Fulgueras and Florian Franco



Painting the installation Source: Mark Fulgueras and Florian Franco

13 Filipino Immigrants



WINNER "BEST OF THE BEST" -
Australian Street Art Awards 2022



**Shani
Graham**

Eco-burbia

TO THE PRODUCERS
OF "BAYWATCH"

2 APRIL, 1999

R.M.B 3030

MINNAGINNABEE

Dear Sir or Madam,

I write on behalf of the Minnaginnee Progress Association inviting you to consider our district as a possible location for the making of your television programme, "Baywatch".

Minnaginnee is located in the centre of a wool growing district approximately one day's drive from both Melbourne and Sydney. We have lots of space and a sunny climate which would be ideal for your purposes. Our population is not large but what we lack in numbers we make up for in friendliness and helpfulness. Although we don't have a hotel, we do have a community hall with power, catering facilities, tank water and a toilet block. There is also a Uniting Church which has services once a month but no power. We can tempt you with our tennis court as well which is conveniently located between the Church

and the community hall. Although the bitumen has gone a bit wonky over the years, it is still quite playable and Merr Thompson has "knitted" together a very serviceable net out of old hay bands — that man can make or fix anything!

The country women's association here has an enthusiastic catering auxillary and Elsie Thompson's ginger sponge is famous right across to the border.

Since the slump in wool prices we have been struggling to keep a bit of life in the district and "Baywatch" might be just what the doctor ordered. Unfortunately we're hundreds of miles from the sea and there's no lake or river to speak of, although Thompsons lagoon had water in it four years ago.

May we be so bold as to suggest you change the name of your programme to "HAYWATCH", after all, there's grass as far as the eye can see in every direction here at the moment and, with the complete absence of trees, it feels like a great, big ocean.

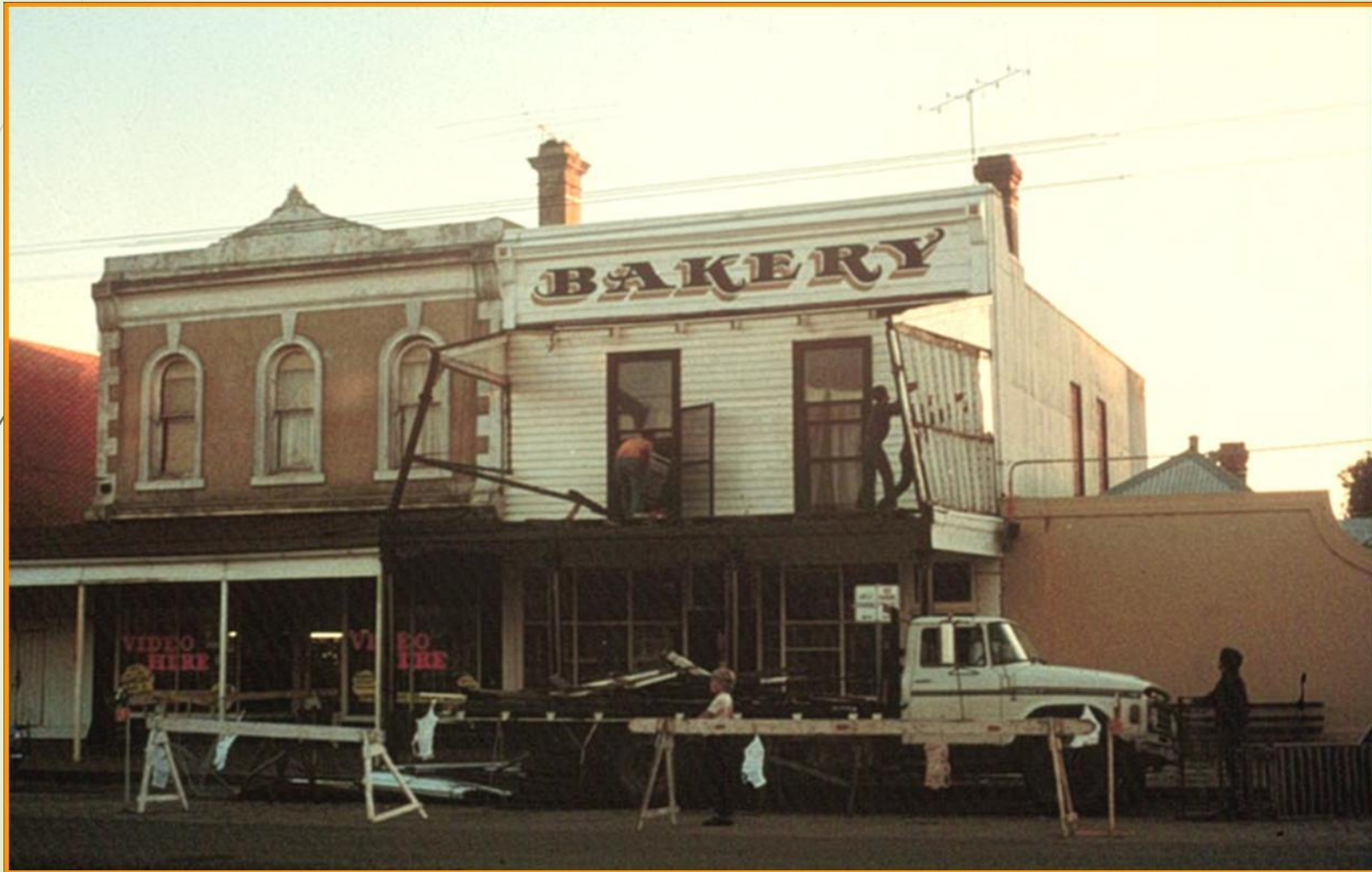
We think you will love it here just as much as we do.

Yours sincerely, Vera S. Thompson.

Beechworth, Victoria











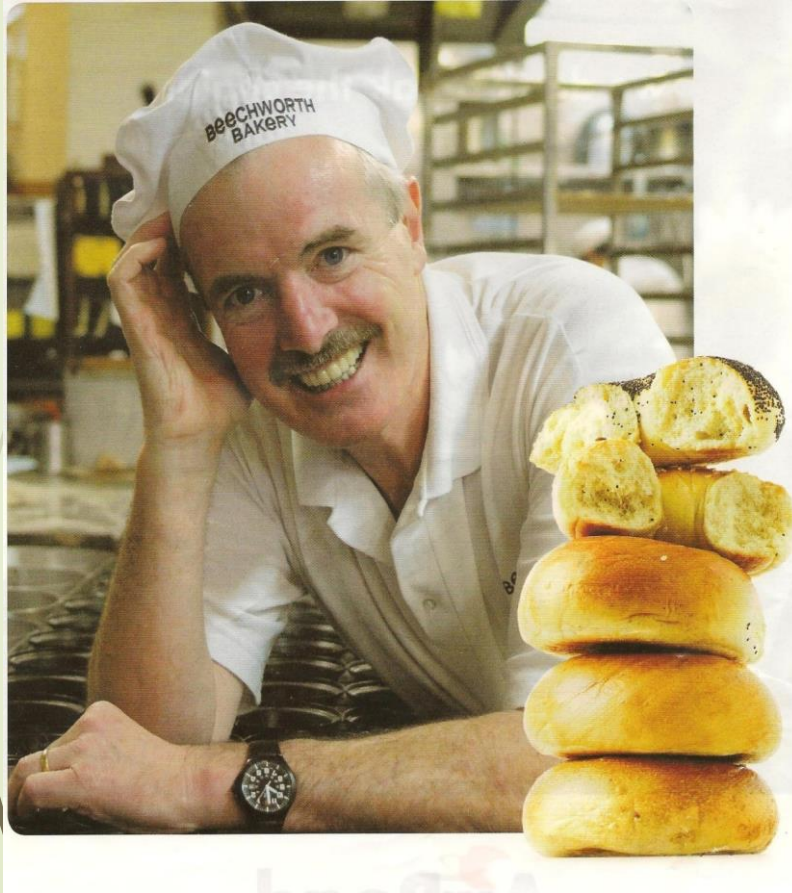


Case Study Beechworth Bakery

- ☐ Employs 76 people
- ☐ Turns \$8 million plus per year
- ☐ Took \$30,000 over the counter on one day
- ☐ Attracts over 800,000 customers per year
- ☐ Offers 200 products
- ☐ Seats 300 customers
- ☐ Has won the most significant Regional Tourism Award in Victoria 3 times

Replicated the bakery in 5 other towns (255 staff and \$15 million in total turnover)





How do
you make
dough
Tom's
way?

Importance of engaging this group



Rhys Williams, Mayor of City of Mandurah



Marcus Westbury,
Creator, Renew Newcastle



**'The imagination, the sweat,
the enthusiasm and the
efforts of its people, are the
greatest resource that any
place has.'**



Lunch Time!

A vertical green bar on the left side of the slide. At the top, there is a brown arrow pointing to the right. Below it, there are several thin, dark green, curved lines that resemble grass or reeds.

**THANK
YOU!**