'Assets in Common Summit'

BANK OF I.D.E.A.S.

INITIATIVES FOR THE DEVELOPMENT OF ENTERPRISING ACTION AND STRATEGIES

BCCM

Acknowledgment of Country

We acknowledge the traditional owners of this land-the Whadjuk Noongar People, and their continuing connection to land, water and community. In the spirit of reconciliation, we pay our respect to their Elders past, present and future for they hold the knowledge of an ancient culture, and aspirations for future generations.

Aboriginal Sayings About Country

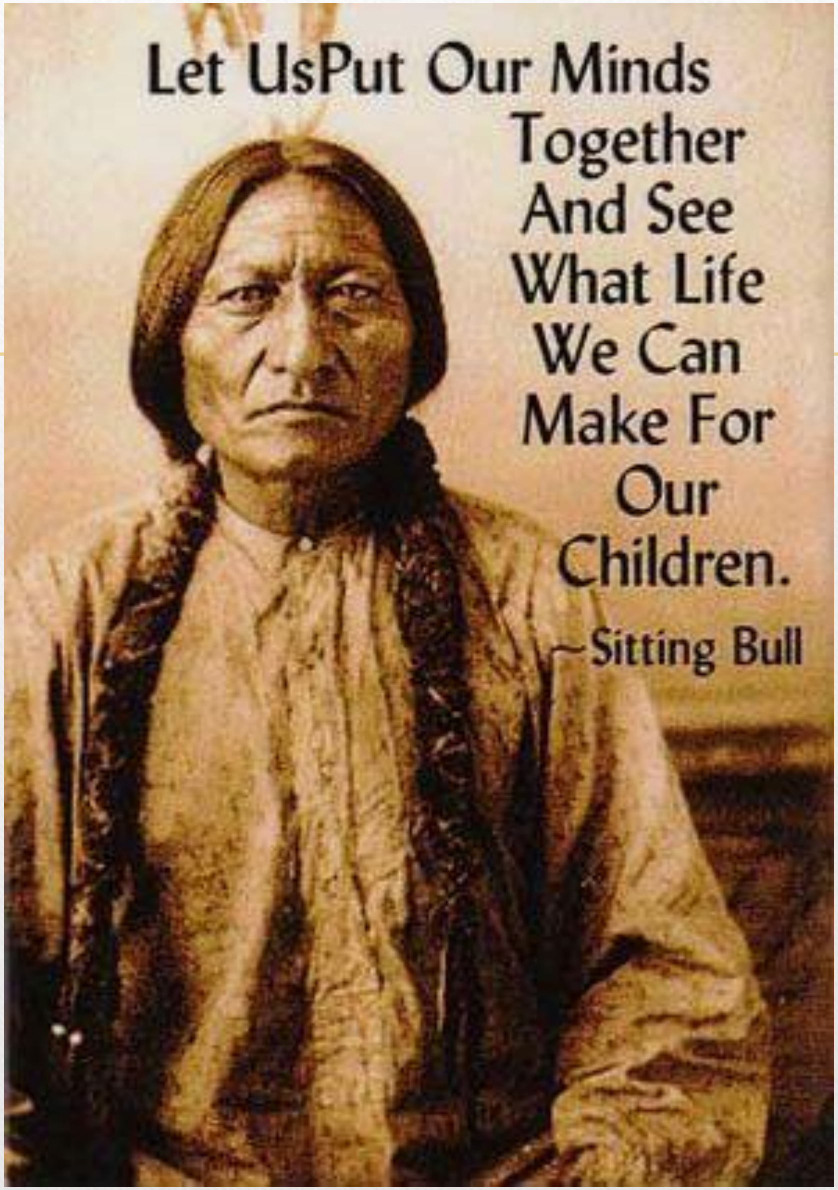
'We care for Country, so that Country can care for us'

'Take care of Country, and it will take care of you.
Take what you need from Country, but need what you take'

Workshop Sponsor

3CCM


COMMUNTY


Let UsPut Our Minds
Together
And See
What Life
We Can
Make For
Our
Children.
~Sitting Bull

Margaret Wheatley

‘There is no power for change greater than a community discovering what it cares about’

Community Power

“I work from the firm belief that “whatever the issue, community is the answer.””

-Margaret Wheatley

Community owned enterprise is alive and well in Rural Australia…and it has a long history!

Licensed Clubs in Rural WA

250+ affiliated with Clubs WA

Three Springs Sports Club


P&Cs and P&Fs

- Canteens
- Catering contracts
- Fundraising
- Community Events

NEWDEGATE
MACHINERY
FIELD DAYS


DOWERIN
GWN7 MACHINERY
FIELD DAYS

KULIN BUSH RACES

Deni Ute Muster

Liz Richie, CEO, Regional Australia Institute

'Twenty years ago, I was 21 years old and had just returned home from university to take up the role as the very first Director of the Deniliquin Ute Muster. What I learnt that year has stayed with me forever… Back then Deniliquin was in the grips of a devasting drought. Our passionate community rallied to ask a simple question- how can we put Deniliquin on the map?

Ultimately, it came down to three elements: a big vision; a bold idea and innumerable beating hearts full of passion'

“When a town loses its pub, it is the first step to closing the town,” said Paul Michael, Bolgart farmer and retired accountant.

The West Australian 14/4/02

Social hub: Coorow residents Emma Gladman, Victoria Syme, John Stacy, Trevor Just, Tim Broun and Bruce Cunningham are ready to set to work on the local hotel, which now belongs to the town's population of 240. Plans are afoot to restore the 1930s building to its former grandeur. PICTURE: MAL FAIRCLOUGH

A local hotel owned by local people

By Andrew Gregory

THE tiny Wheatbelt town of Coorow grasped its future in its own hands by buying the local hotel last month.

An award-winning community organisation plans to restore the 1930s establishment to its original condition.

Coorow Community Land Incorporated committee members said the old watering

came from a grant from the Federal Government's historic hotels program.

The hotel is the meeting point for the town, situated on the cusp of the Wheatbelt and Mid-West regions, about 270km north of Perth.

Unlike most city hotels, it was a place to entertain the whole family with a games room and playground at the rear.

Now that its ownership is secured, the

town — at the third Community Clean-Up Day.

Chairman John Stacy said the hotel needed a lot of work because it had slowly deteriorated over the years.

Small rural communities like Coorow relied on sporting events and the local hotel for their social gatherings, according to Mr Stacy.

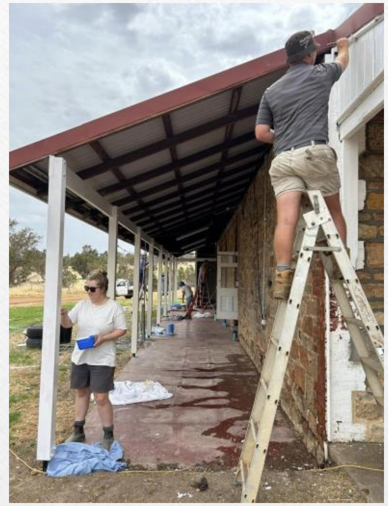
THE NYABING COMMUNITY HUB

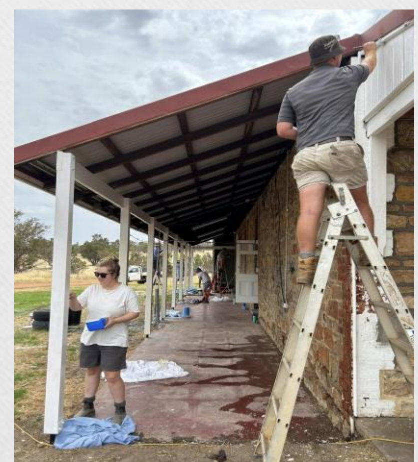
The Mogumber Hub

THE DARKAN HOTEL

a community project

Darkan Hotel Community Project





Ongerup locals buy pub, service station, supermarket and cafe to keep town alive


Byford
& Districts
Community
Bank® Branch
Bendigo Bank
Phone 9525 0897


Good for U
AND your
community


Proudly supported by
Toodyay & Districts
Community Bank® Branch
Bendigo Bank


Australia Post
LANG LANG 3984
Lang Lang
Community Bank Branch of

Community Bank Movement

- 323 Community Banks across Australia.
- $45+ billion worth of business on their books.
- have contributed $180+ million back to their communities over the last 25 years.
- 1950 Directors of Community Banks (almost all volunteers)
- 74,914 local shareholders that provided the capital for them to open,
- 1570 staff employed

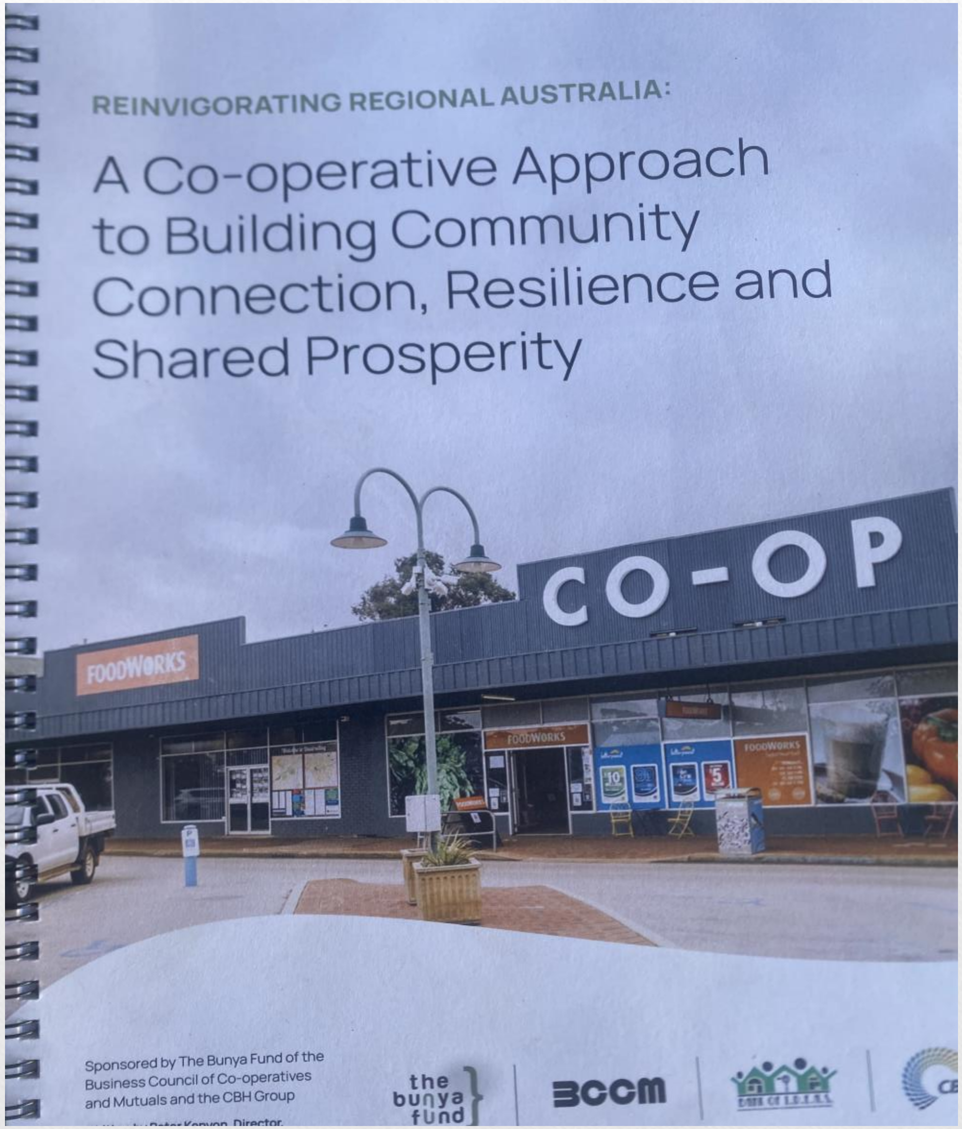
'Staying in Place' Initative

Pingelly Somerset Alliance Inc.

Community Farms and Cropping Programs

Municipal Enterprise

- Caravan parks
- Cafes
- Post offices
- Supermarkets
- Tourist sites
- Fuel outlets
- CRCs…..


REINVIGORATING REGIONAL AUSTRALIA:
A Co-operative Approach to Building Community Connection, Resilience and Shared Prosperity
FOODWORKS
CO-OP
Sponsored by The Bunya Fund of the Business Council of Co-operatives and Mutuals and the CBH Group
the bunya fund
BCCM

Community Foundations

Community foundations raise money, manage funds to build lasting assets, and make grants to support a community's changing needs over the long term.

LOCAL ISSUES LOCAL ACTION

COMMUNITY FOUNDATIONS AUSTRALIA

- 40 Community Foundations
- 160 LGAs serviced by a local CF
- $145 Million granted 2019-2022
- $500 million in aggregated funds under management (as of 30/6/21)

Co-operatives

'Co-operatives are people-centred enterprises owned, controlled and run by and for their members to realise their common economic, social and cultural needs and aspirations'

- Reinvigorating Regional Australia Publication

‘They are voluntary self-help and autonomous entities that bring people together in a democratic and equal way. Whether the members are customers, employees, users or residents, co-operatives have the one member, one vote rule. Members share equal voting rights regardless of the amount of capital they invest in the enterprise’ ’

- Reinvigorating Regional Australia Publication

Melina Morrison
CEO, BCCM

'Co-operatives are member owned enterprises that are formed for a social purpose and powered by commercial expertise…they are established to benefit the people who use them or work in them, rather than shareholders'

'In a co-op. people, not profits, are the beginning, middle and end purpose of the business'

Co-operative Values

Co-operative Principles

Joyce Clague, Yaegi Elder

‘We choose the co-operative structure because we want to have an equal say, we want to share the responsibility and we want to work together to improve our living conditions and our life chances’

Other Structures

Unit Trust

- Voting is determined by $ investment. Big pockets can takeover and lose the community voice
- No ASIC reporting but can still be subject to ASIC reporting rules potentially

Company limited by shares (Pty Ltd)

- Registered with ASIC and subject to ASIC reporting rules potentially
- Voting is determined by $ investment. Big pockets can takeover and lose the community voice
- Sale of shares must be reported with ASIC and more paperwork & reporting

Lincolns
BEYOND NUMB3RS

Co-operative Life

- 1848 co-ops and mutuals in Australia
- 71 Co-ops and 39 mutuals in WA
- 8 out of 10 Australians are a member of a co-op or mutual (only 3 out of 10 know)- combined membership of 33.3 million persons

The contribution of the CME sector to the Australian economy

CMEs play a vital part in a prosperous and resilient Australian economy.

There are more than

1,848

active CMEs in Australia

CMEs have a combined active membership of more than

33.3M

Australia's CMEs have a combined turnover of more than

$40.4B

Australia's **largest** co-operative by **turnover** is an

Agribusiness

Australia's **largest** mutual by **membership** is an

Industry super fund

Australia's **largest** member-owned business by **assets** is a

Bank

Australia's CMEs combined have more than

$1.46 trillion

in gross assets

(including superannuation funds)

CMEs directly employ at least

76,000 people

in Australia

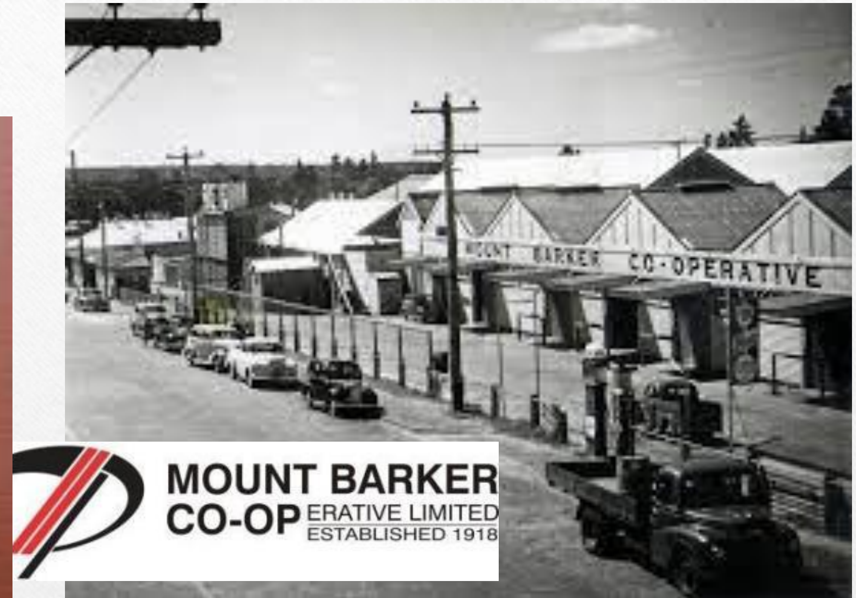
Total gross revenue of the Top 100 CMEs is

$37.76 billion

(excluding superannuation funds)

WA Co-operatives in 1928


CO-OP
STORE
CUNDERDIN FARMERS'
CO-OPERATIVE COY. LTD.


MOUNT BARKER CO-OPERATIVE
MOUNT BARKER
CO-OPERATIVE LIMITED
ESTABLISHED 1918


THE NORTH MIDLANDS CO-OPERATIVE CO. LTD.


It started with Apples
MOUNT BARKE
CO-OPERATIVE LT
"THE MOUNT BARKER CO-OPERATIVE LTD'S FORTUNES HAVE
INEXORABLY TIED TO THOSE OF THE TOWNSHIP OF MOUNT
SINCE THE COMPANY'S FOUNDATION IN 1915"


DRAPERY
CROCERY
MORAWA - MERKANOOKA DISTRICT
FARMERS' CO-OP. CO. LTD.
MORAWA CO-OP STORES.

WA Consumer Retail Co-operatives

Quairading Co-op
EST. 1936

100+ Years Club

- Boyup Brook Co-op Ltd
- Cunderdin Farmers Co-op Co. Ltd
- Denmark Co-op Co. Ltd
- Kellerberrin Farmers Co-op Co. Ltd
- Mount Barker Co-op Ltd
- Quairading Farmers Co-op Co. Ltd
- Wagin District Farmers Co-op Co. Ltd
- York & District Co-op Ltd

The Wagin District Farmers Co-op – Established 1917

WA Co-operative Pubs

Watheroo
Station
Tavern

Broomehill
Community
Co-operative


Community Owned and Operated
Royal Hotel
SEA LAKE
ROYAL
HOTEL

This was their motivation and vision

Alison McClelland, Secretary
Sea Lake Hotel Co-operative

'We've got a lot of young people here, and a lot of succession farmers, so we needed a town that has facilities, a place where they want to bring their kids up and keep the community going…it's about future proofing the town for the next generation.'

This was their Co-op purpose:

'to support and provide a viable and attractive community hotel as a very important social hub for the local community and to also support other economic activity in the township of Sea Lake and district farming communities by providing attractive recreational and accommodation facilities.'

Service Co-operatives

Examples in rural Australia include housing, health care, child care, disability support, aged care, roadside assistance, energy, water supply, community recreation facilities and transportation.

Service Co-operatives

Examples-

- Kybring Housing Co-op
- Pack Music Co-op
- Perth Improvised Co-op
- Geraldton Midwest Tourism Co-op

-Kulin Development Co-op

Service Co-operatives

Employee-Owned Co-operatives

EARTHWORKER ENERGY MANUFACTURING COOPERATIVE

Morwell, Gippsland, Victoria

Community Development Co-operatives

GNP 360°

Investing in our future by considering the "Whole Picture"

Vision: "To help build a strong and vibrant atmosphere through incubating, nurturing and supporting sustainable new business and community ventures in Gnowangerup."

Gnowangerup 2018

GNP 360 Co-operative Launch

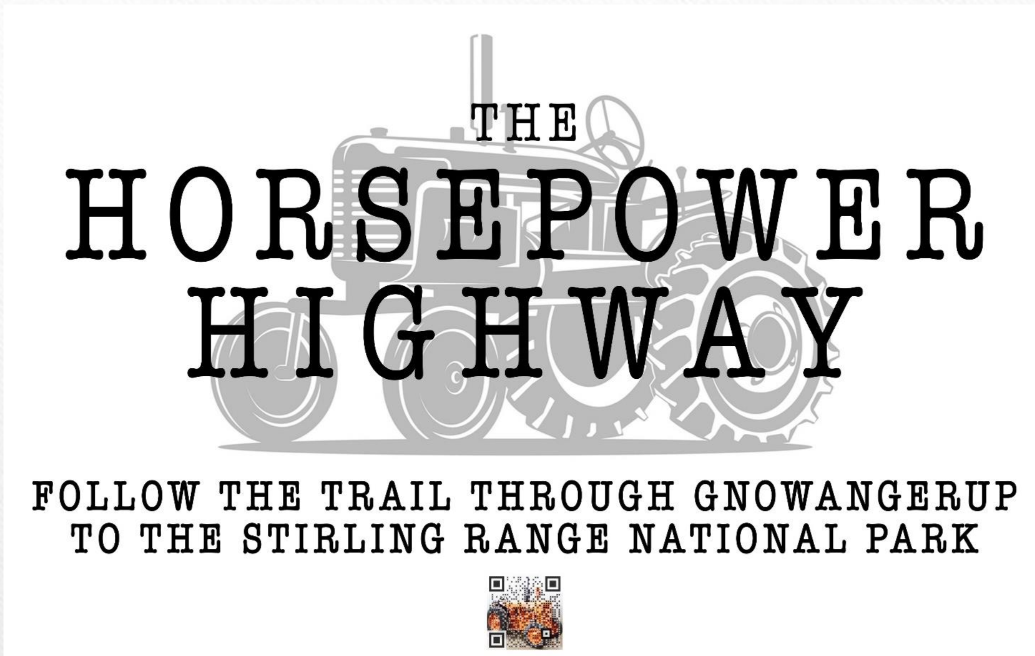
IGA
Before

IGA after

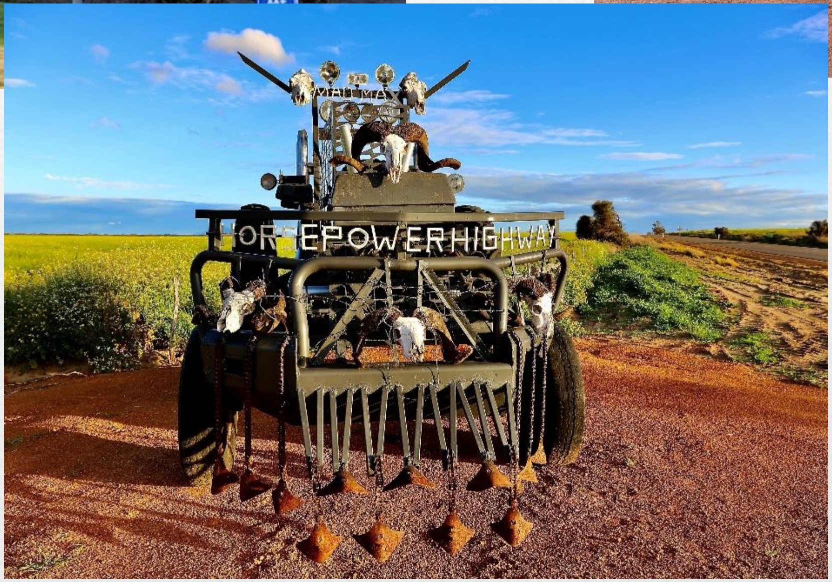
Artwork on IGA


GNOWANGERUP

initiated by….



GNP 360°



Snowy Mad Max & Deisel….the 'fun' guys


HORSEPOWER
HIGHWAY

Advantages of a Community Co-op Enterprise

1. Community control.
2. Mutual and community benefit, ownership and involvement.
3. Compliance simplicity.
4. Limited liability.
5. Blending of roles.
6. Active membership.
7. Ability to attract government and philanthropic support.

Strengths of the Co-operative Model according to Mercury Co-operative

Julian Ross

‘When the members of a community come together for a common cause, without purely financial or commercial motives, when they co-operate and collaborate to save or preserve something that is important and valuable to the community, they can unlock something very powerful’

Matt McEvoy, Board Member, Colbinabbin General Store Co-op

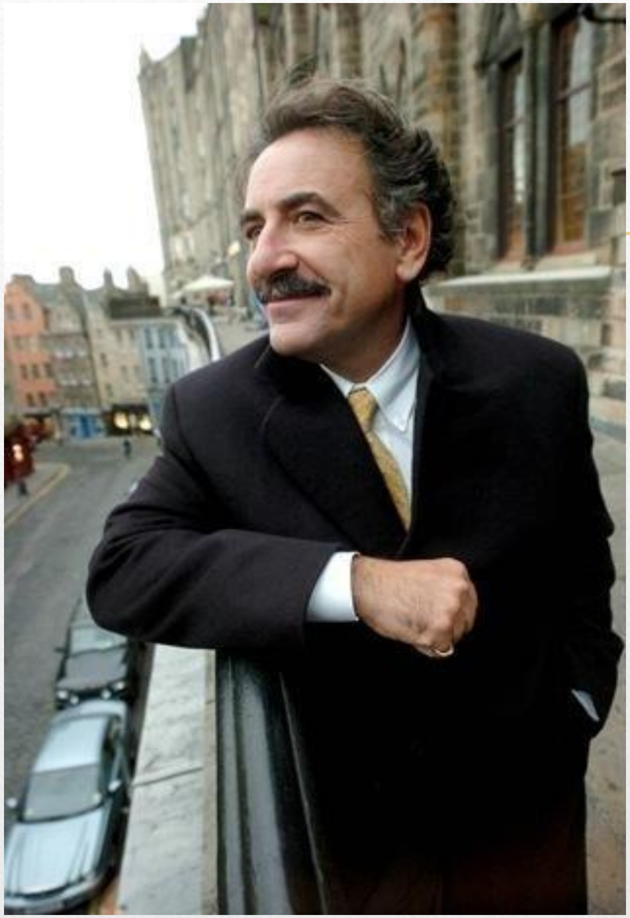
"Small towns like Colbinabbin should increasingly be turning to the co-operative model in an attempt to keep local businesses, and the services they provide, afloat. That's part of the reason we have taken on this project – this is a way to step into a new age. Australia was historically built on co-operatives in rural areas and with corporatisation it's made it harder and harder for people in rural communities to sustain business….we see the co-operative as a natural progress, even though it's circling back, it's enabling the capital to expand on the services and it's about sharing the workload rather than everything falling back on one person, couple or family. It also reduces the risks associated with running a small business."

Secrets of Community Co-op Success

1. Ongoing community ownership and engagement.
2. Strong focus on dual goals- community outcomes and viable business sustainability
3. A committed and capable Board and management.
4. Adequate financial investment.
5. "Marketing Our Co-operative Advantage". (M.O.C.A.)

Community investment for Australian Co-operatives

'Co-operatives make money to "do things", rather than "doing things to make money"'



‘The future of every community lies in capturing the passion, imagination, and resources of its people’.

(Ernesto Sirolli)

‘Most communities can be compared to a football game where 30,000 people who need the exercise, turn up to watch 36 players
who don’t.’

-Peter Kenyon

Michael Lebooveff

‘We are not in business to build products or services. We are in business to build relationships’

ICA Co-operative Principle 7

'Concern for Community'

Relationship with other Co-operatives

ICA Co-operative Principle 6

'Co-operation Among Co-operatives'

M.O.C.A.
- Marketing Our Cooperative Advantage

-Phrase of Professor Tim Mazzerol,
UWA Business School


CO OP.
Supporting the local economy.
Supporting regional employment.
Love life, shop Co-op!
340+ TEAM MEMBERS
Making Barossa better.
Reducing the cost of living.
Members save 10%* every day.
MEMBER VALUE BUYS
Experience the joy of being a Barossa Co-op Member.
Join our community today.


Open 7 Days a Week.
Watheroo Station Tavern
Tavern, Hotel Rooms, Motel Units,
Camping Area, Post Office, Convenience Store,
Dine In & Take Away Food, Tea & Coffee
Kitchen Open 7:30 am to 9:00 pm Monday to Saturday 10:00 am to 9:00 pm Sunday


THE
MOGUMBER
HUB
EST 1892
Together, for the future
Community
Owned
Cold Beverages
Meals
Coffee

THE

MOGUMBER

HUB

EST 1892

Together, for the future

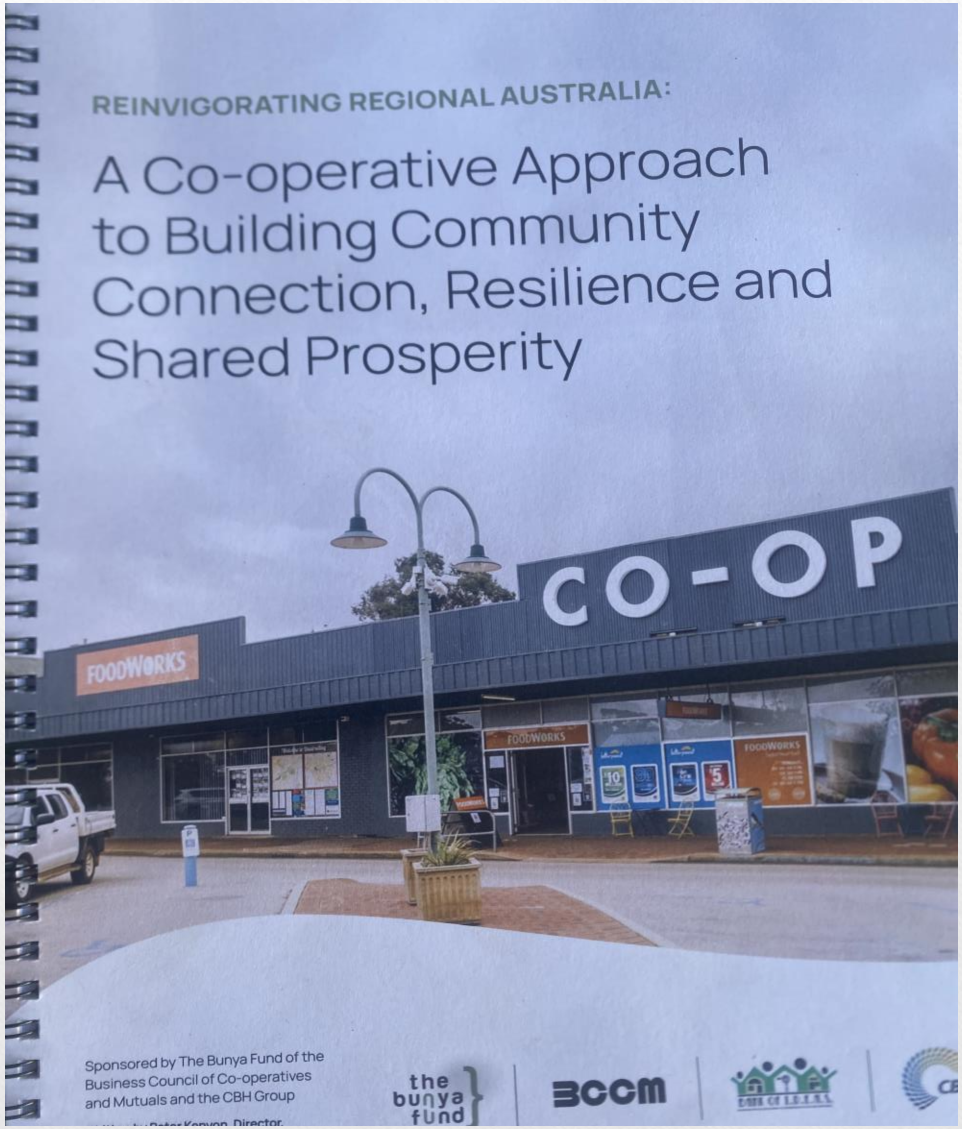

Mogumber Hub Sponsors
GILMAC
Mackie Hay
MOGUMBER PLAINS
SheepMaster™
HTS Hi-Temp Services
farmco
Your local farm & rural store
AGRICULTURE
EARTH MOVING
TRANSPORT
A A C
ProTen
McINTOSH & SON
ANSPACH AG
Spinco Constructions
Gillingarra Electrical
wallis
COMPUTER SOLUTIONS
GREENFIELD
LIVESTOCK TRANSPORT
BMM
Mechanical Works
WALKERS
DIESEL SERVICES
BINDOON
ESTATE
FUTURE SECURITY
DOMESTIC AND COMMERCIAL
Moora Toyota
TOYOTA
CHITTERING
PEST & WEED
Shane LOVE
The State Member for Moore
MD
Maintenance & Glass

barossa co op.

barossa co op.

Guiding Purpose and Role- 'to make living in the Barossa better by providing exceptional lifestyle experiences for our members and the broader regional community.'

Growth- In 1945, its membership was 771 persons - today there are over 23,000+ members. The Co-op employs 340+ team members (annual wage bill of $13.5 million), turns over $72 million annually and holds $30.2 million in net assets. In 2021-22, the Barossa Co-op distributed $200,000+ in member rebates, provided $365.000 in 'Barossa Fresh' and fuel discounts and contributed $124,000 in community sponsorship and donations. It also supports 45 local suppliers and 64 South Australian suppliers in turns of produce purchase.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the bunya fund
BCCM


THANK
YOU!

RESOURCES to Assist Co-op Establishment and Development

The Bunya Fund is Australia's first co-operative and mutual enterprise sector fund that supports the next generation of co-operative and mutual social enterprises.

The Bunya Fund's goals

- Growing the co-operative and mutual economy in Australia by empowering the next generation of social businesses to choose the co-operative or mutual model of enterprise - if it is the right model for them
- Help newer and emerging co-operatives and mutuals to grow and prosper - to increase their positive impact on their members, their communities, the environment and society
- Provides education, training, advisory services and mentoring to support emerging co-operatives and mutuals - that demonstrate high economic, social, cultural and environmental impact potential

QUAIRADING CO-OP

Quairading Farmers Co-operative

Focus

Regional retailing and economic development

Impact

"We engaged professional services to assist us in resetting our strategic direction so that small communities continue to be liveable and thrive."

Broomehill Village Co-operative

Focus

Community hub revitalisation in regional WA

Impact

By reopening the local pub, Broomehill Village Co-operative not only plans to revitalise a vital community gathering space but also address accommodation needs for essential workers. This initiative enhances social interaction, community spirit, regional tourism, and provides job creation, youth training opportunities, and supports community cohesion in a key grain-growing region of Western Australia.

CO-OPERATION HOUSING

Co-operative Housing

Focus

Co-operative housing ownership

Impact

“Completed legal work to develop Kyloring Housing Co-operative on behalf of its members and to help build other new housing
co-operatives in the future.”

The Care Together Program on a page

Care Together will assist successful projects to develop sustainable service delivery in areas where current approaches are not working, including a focus on regional, rural and remote parts of Australia.

Care Together will embed co-operative values and principles into each project to demonstrate how a diversity of ownership in care services can deliver improved outcomes for workers, consumers and communities.

- Establish **twelve projects** in selected areas to provide sustainable workforce solutions in thin markets
- Projects include **four new co-ops or mutuals** to form **and eight growth projects** where existing co-ops and mutuals can scale in priority areas or mutuals in conversion
- A flagship **secondary co-operative** to enable small and medium-sized co-operatives to be networked and provide back-office services, designed around co-op values and principles

the bunya fund

GROWING PURPOSE

Business Council of Co-operatives and Mutuals

Questions? Comments? Contributions?